

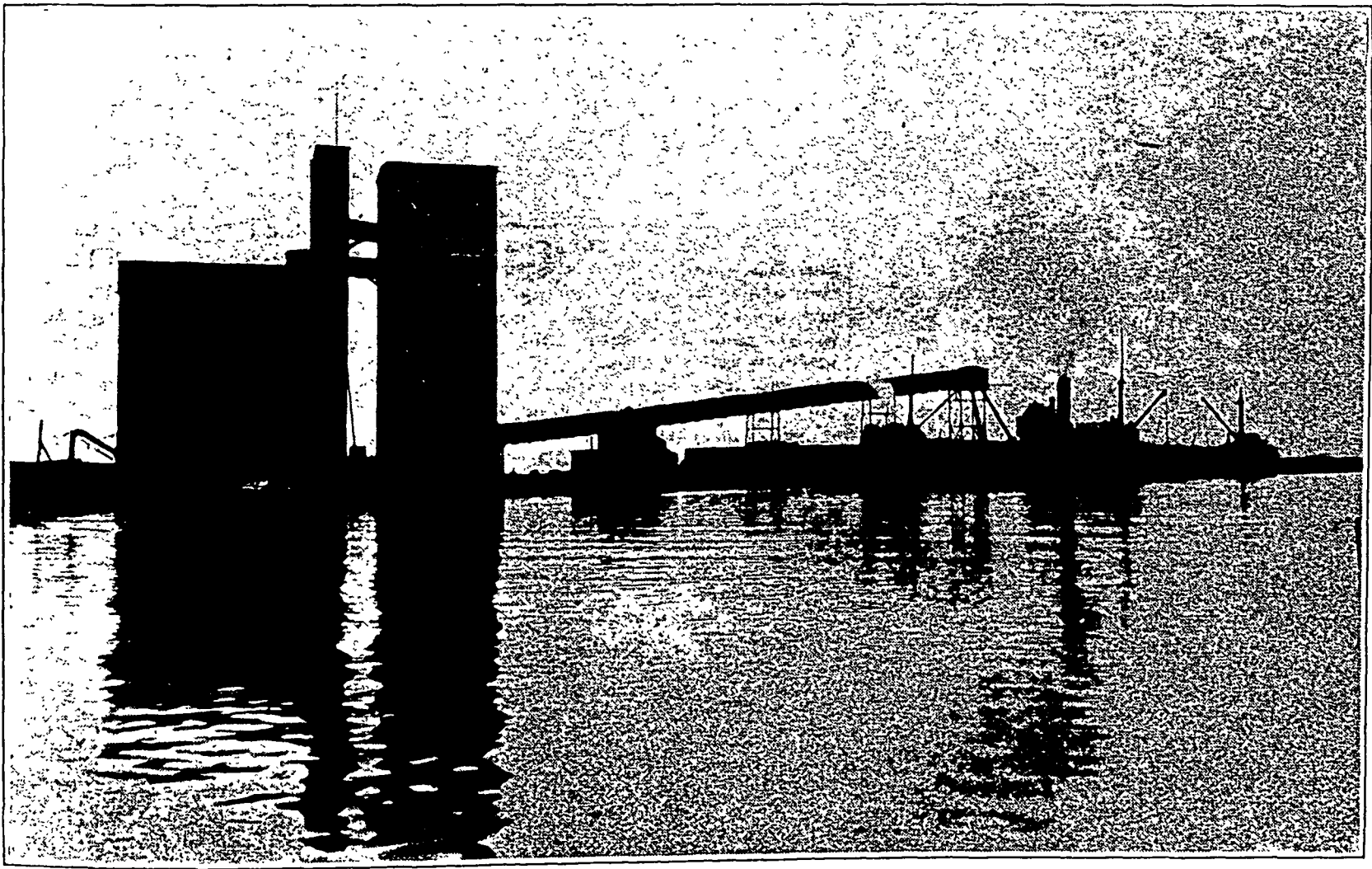
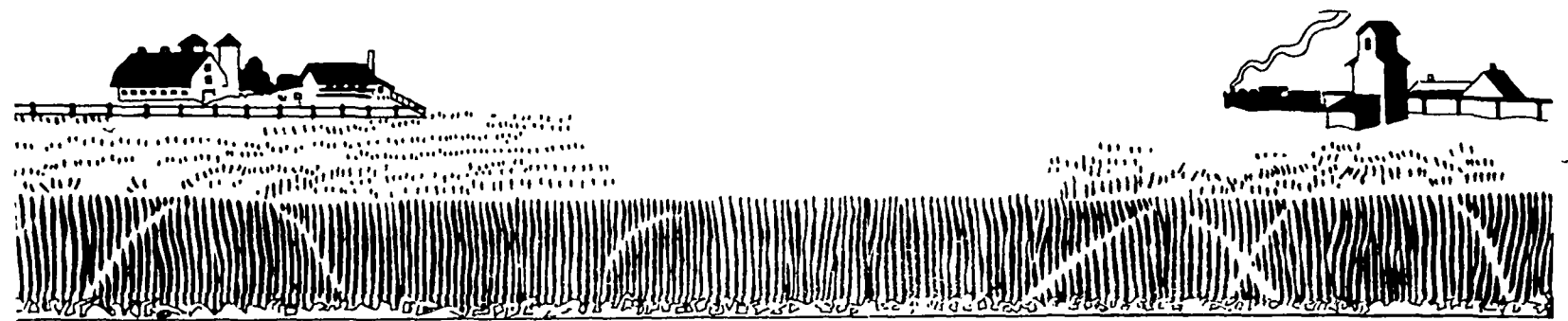
The Scoop Shovel



VOL. II

WINNIPEG, Man., MAY, 1926.

No. 5



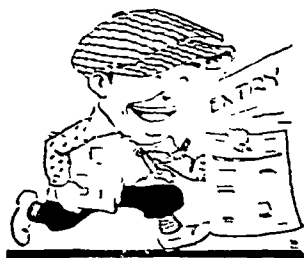
Loading Pool Wheat

War Is Declared Against Cattle Pool

Calgary Livestock Exchange suspends United Livestock Growers without laying any charges. Pool does business on special license and Hon. W. R. Motherwell, Minister of Agriculture, says Pool will be continued in operation.

A fight to a finish is the position taken by United Livestock Growers, Ltd. (the Cattle Pool) in the situation created in Alberta by the arbitrary suspension of the license of the Pool by the Calgary Livestock Exchange, on April 26.

On April 16 three representatives of the Exchange, Mr. Parslow, of the firm of Parslow & Denoon; Mr. Biggs, of the Mayland Commission Company, and Mr. Ferguson, of Adams, Wood and Weiller, stating they had been appointed by the directors of the Exchange to make inquiry into the business of United Livestock Growers, demanded access to the books and records of the Pool. No reason was



Special News.

given for this extraordinary demand. President Rice-Jones promptly refused permission to examine the books and records of the Pool, and his action was confirmed the same day by the Alberta section of the Pool Board, consisting of Messrs. Claypool, McMillan and Stearns.

Pool Is Suspended

This refusal of the Pool to reveal the details of its business to rival organizations, resulted in a summons to Wm. Southard, head salesman and manager of the Calgary office and who represents the Pool on the Exchange Board, to appear before the Exchange Board on April 19. Mr. Rice-Jones again declined to give way, giving as his reason, in a letter to the Exchange, that no intimation had been given of any infractions of the by-laws and regulations of the Exchange by the Pool. To the letter of Mr. Rice-Jones the Exchange has given no reply but responded with the following:—

"Take notice that at a meeting of the Board of Directors held this day, the privilege of the Commission Merchants License which your firm holds from the Calgary Livestock Exchange Limited has been suspended indefinitely commencing Monday morning, April 26th, 1926

"You will please govern yourself accordingly
Yours truly,

CALGARY LIVESTOCK EXCHANGE, LIMITED
Per I. V. Parslow, President
Jas. C. Paulin, Sec.-Treas.

An Intolerable Situation

"How long could the Wheat Pool or any other co-operative organization live if its opponents could walk into their office at any time and have free access to their books and records," asks Mr. Rice-Jones in a statement issued on April 26. "This would create an absolutely intolerable situation

for any co-operative marketing organization, and I do not believe the producers of livestock in Alberta will stand for this kind of procedure."

The course taken by Mr. Rice-Jones was entirely approved by a meeting of the full board of the Pool held in Calgary on April 26. The Board further authorized the president to say that "as far as they are concerned this is going to be a fight to the finish. They intend to find out whether they are running United Livestock Growers or the directors of the Calgary Livestock Exchange."

Pool Gets Special License

Meanwhile the Pool applied by wire to Ottawa for a special license to operate pending an investigation by the Department into the whole matter. Arrangements were also made to carry on the business of the Pool. An interim injunction was obtained from the Supreme Court of Alberta on April 29, restraining the exchange from interfering with the Pool and the Pool resumed operations in the Stockyards, but an application by the exchange to have the injunction set aside was successful, and on May 4, the suspension of the Pool again came into operation. However, on May 7 the Department of Agriculture issued a special license restoring to the Pool the right to carry on business at the Alberta Stockyards, Calgary, for a period of 30 days or until the investigation conducted by J. W. McCallum, of the Livestock Branch of the Department of Agriculture is completed, whichever is the shorter period. Mr. McCallum commenced his investigation on behalf of the Department of Agriculture the day prior to the hearing of the application of the Exchange for the setting aside of the interim injunction.

On May 7 the Exchange offered to lift the suspension provided the Pool agreed to certain conditions. The Pool refused; they intend to see the thing through.

On May 17, Hon. W. R. Motherwell, Minister of Agriculture, announced that his department would see that United Livestock Growers were not debarred from operating on the Calgary Livestock Exchange. While the department, he said, had not received the report of J. W. McCallum, they had decided to do everything in the power of the department to continue the co-operative in business. If it was found that under the regulations of the Calgary Exchange, United Livestock Growers could be suspended then a change in the regulations would be made.

This is not the fight of one organization only. It is the fight of the whole co-operative marketing movement for the right to conduct its business free from the undue interference of those who would destroy co-operative marketing if they could. It is a fight on behalf of the whole principle of co-operative marketing.—C. Rice-Jones, President. U.L.G.

They Want the Pool Back

Dark Tobacco Growers Get Ruinously Low Prices When they Forsake their Pool

What happens to producers when they abandon collective marketing and return to the old system of individual marketing is strikingly demonstrated in the case of the Dark Tobacco Pool. This Pool was formed four years ago. In its early stages it numbered 57,000 growers and included the growers of dark tobacco in Western Kentucky and Central Tennessee with some members in Southern Indiana. Two-thirds of the dark leaf tobacco production was under contract to the Pool in 1922 and the membership subsequently increased to 71,000.

Suspicion, dissension, and dissatisfaction crept into the organization, and the independent buyers helped in the work of disunion. Last year so many contracts had been broken and so many demands were made by growers to be released from their contracts that the management, weary of the responsibility, gave way. They voted not to receive the crop of 1925.

Prices Slumped

Then the enemy got real busy. Prices slumped immediately the announcement was made that the Pool had suspended operations. Although the crop of 1925 was the smallest since 1921 and prices were correspondingly good, in a few weeks from the date of the withdrawal of Pool support from the market, prices had fallen to forty per cent. below prices when the Pool was in operation. The returns to the growers were cut practically in two and the misery, always attendant upon unprofitable production, came back to the dark tobacco growers. As a sample of what the suspension of the Pool meant it is stated that one Tennessee crop which was contracted for at \$42.50 per 100 pounds was refused by the buyer and on the open market the grower only got \$19.00. Buyers everywhere cancelled their contracts and the growers were reduced to helplessness.

There is no doubt the Pool dur-

ing the three years of its operation stabilized and sustained prices. The growers have realized that now. Pool and non-pool growers, bankers, merchants and business men are loudly demanding the re-establishment of the co-operative marketing system. Growers who previously would not join, business men who thought the old system worth supporting, are now wanting the Pool back. The slump in prices following withdrawal of Pool

support, has hurt growers and business interests alike. "I thought the Association was costing me a pretty penny," declared one of the growers, "but now I see that the lack of it is costing me a much prettier one."

There in a sentence is the story of what happens to the grower when he lets his own organization go out of business. It is expected the present efforts to revive the Pool will meet with overwhelming success.

Niagara Grape Growers Co-op.

Why the Company Suspended and Prospects for Revival.

In the following article W. C. Thompson, secretary-treasurer of the Niagara District Grape Growers, Ltd., a co-operative marketing company, tells the story of the enterprise and the present position of the pany.

The Niagara District Grape Growers, Limited, was formed in August, 1920, the outcome of a desire on the part of the producers of grapes to receive more adequate and uniform prices for their product, through local associations formed by them. Commencing with an actual cash capital of less than \$600, the company handled that year what would be approximately sixty per cent. of the production, or in the neighborhood of six hundred carloads of grapes, each carload representing about ten tons, the greater portion of these going into the United States, and returned a net price to the producer of around \$100 per ton, the actual figures differing slightly in the different packages used as containers.

The form of contract used by the Company to handle 1920 and also 1921 crops was of a one year character, and required the complete covering of the grape producing area in order to secure renewals each year. This

form of contract was replaced with a somewhat different style along the lines of the one year contract, but having a clause stating that unless the contract was cancelled by a named date it would automatically go into force for a second year, which form was used in 1922 and 1923. In 1924 one or two additional clauses were added to the contract, to rate more fairly the periods of payment to the producer along with the collections the company was able to make, it having been found that under the wording of the contracts previously used many of the growers were in the habit of calling for their money before the collections were made by the company; this involved heavy bank overdrafts as well as heavy interest charges.

Good Prices Secured

In 1921 there was an increase in the shipping members to approximately eight hundred, (there being twelve hundred grape growers in the district) of which less than four hundred were shareholders in the Company. The prices realized in 1921 would average about \$85 per ton, which was considered very satisfactory.

IN THE GRAIN BIN



By R. M. MAHONEY, Manager

POOL ELEVATORS

After the annual Pool meeting at Brandon in July last year, requests for Pool elevators came in wholesale. More requests reached us than we could possibly look after, with the result that some of them had to be passed up, and we were left in a position where we had to hurry construction or hurry purchase or lease of elevators at the eight points where elevators were acquired, and we had not the opportunity to do nearly so well on even these few points as if we had had more time. As for construction of elevators: The two that we did build were both late in being completed, and I do not hesitate to say that each of them lost from 50,000 to 100,000 bushels of grain through the delay.

It is all very well for the local to figure that they will wait until they know what kind of a crop they have before deciding "yes" or "no" on an elevator, but if they wait that long the chances are decidedly against their having an elevator this year. The process of acquiring an elevator under the Manitoba Pool plan is not one that can be hurried through; the necessary legal documents must be drawn up; the necessary contracts with the Pool and with the Elevator Association must be circulated and signed, and then the contract for the construction of the elevator must be let.

Difficulties of Late Construction

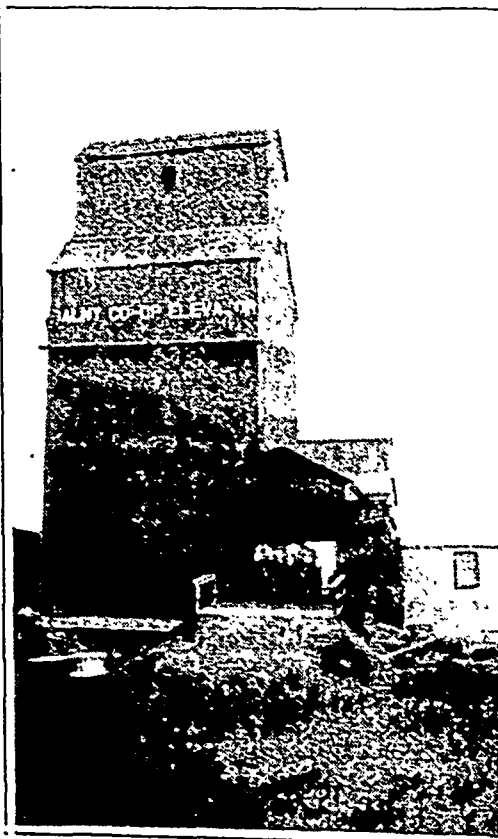
It is not safe to assume that an elevator will be completed in less than six weeks after the contract has been let. Lumber and machinery must be ordered, and it takes time for this material to arrive on the ground. Then comes the construction of the elevator, at a time late in the year when elevator construction is at its peak; wages are high for harvesting; elevator carpenters are scarce and, as pointed out, six weeks is the minimum period you can figure on from the time a contract is let until the elevator is completed. Another two weeks will probably be lost in securing contracts and elevator agreements. As a consequence, any local group who have not the bulk of their work done and have not definitely decided by July 1st that they want an elevator will, I am afraid, be obliged to wait until next year, for

the simple reason that delayed construction means dissatisfaction and a loss of business, and thus an increased cost per bushel on the grain handled the first year.

Appreciating the fact that the growers are at the present time busy with their spring work and will, on the whole, be busy all summer, arrangements have been made by the Elevator Department for the use of the field men on elevator work for a certain portion of the next couple of months. Any group, therefore, who have in mind the construction or acquisition of a Pool elevator for this coming fall should immediately get in touch with this office, requesting us to send a field man into their district at once to determine whether or not there is sufficient grain available to warrant the Pool local acquiring an elevator at the point.

Locals Must Decide

Following our original idea, this office does not wish to crowd the locals into securing elevators under the Manitoba policy. It is a policy that was worked out by the directors, and the writer, after much careful thought. It leaves the onus of acquisition and responsibility of support on the local group, and they must assume that responsibility if they are going to have an elevator. This office will give them every possible assistance in the way of advice, information and the services of a field man, but under no circumstances will we force an elevator on to any local group.



Dalny Pool Elevator.

Manitoba, with its greater network of railway lines, is in a different position to the other two western provinces, from the standpoint of volume at shipping points—due to the fact that there are, as it were, more shipping points per township in Manitoba than in either of the other provinces. There are, as a result, various points at which the people would like a Pool elevator, but the volume of grain is not sufficient to warrant the acquisition of a new, high-priced, modern elevator as the cost per bushel for handling a small volume would seem almost prohibitive. On the other hand, there are many points in Manitoba where the volume, so far as shipments are concerned, is sufficiently large to support a Pool elevator if the people are interested in having one.

"Must Get Busy Now

I am giving you this information early, so you will understand that if you wait and put in a request for an elevator in July or August, you are apt to be disappointed, because this year we intend to follow out the practice of not attempting to construct an elevator at any point unless we can have the contractor's guarantee that it will be completed and ready for business when threshing begins. The same remarks hold true of elevators leased or purchased. If they are not, at the time of purchase or lease, in good running condition, it will be impossible to have the necessary repairs made and get the proper cleaning machinery installed before the crop starts to move, unless the lease or purchase is made early in the summer.

So I wish to remind you again, in conclusion, that if you are interested, the time to get busy is now so that you will avoid disappointment through deciding later on that you want an elevator, and finding that it is too late for one to be acquired.

GARNET WHEAT

In reply to an inquiry from the Pool office regarding Garnet Wheat, Mr. L. H. Newman, Dominion Cerealists, says: "We have not accepted any applications for this variety since the 1st of February, as the number of orders, or applications, received up to that time were so numerous that it looked as though the supply available would not be sufficient to accept more. We are now able to advise that we have not been able to reopen

our application list for this year, and that no one who has applied for the first time since February 1st has been able to obtain this seed."

He adds that "there should be a considerable quantity of seed of this variety available next year," and that those who would like to be advised next winter of the sources and prices of Garnet Wheat of seeding purposes in 1927, should write the Cereal Division, Central Experimental Farm, Ottawa, and have their names placed on the list. Mr. Newman also advises that the last annual report of the department containing data on Garnet Wheat may be had by writing to the Publication Branch, Department of Agriculture, Ottawa.

NOTICE

Send in Grower's Certificates Promptly

In order to save a hold-up in your next payment cheque, kindly send in any Grower's Certificates you may have secured since the last payment went out just as soon as all your grain has been delivered. Any delay in sending these in will simply hold up your payment.
—R. M. M.

UNSALEABLE MIXTURES

May we suggest once more that the growers be as careful as possible with the seed they are sowing, avoiding sowing mixtures of grain such as wheat and barley, barley and oats, Durum

and spring or rye and spring wheat, in fact any mixture except flax with another commercial grain. Your financial returns from the above mentioned mixtures which are almost unsaleable, are bound to be disappointing.

IMPORTANT NOTICE

The Pool year will undoubtedly end reasonably early. We strongly urge all members to complete delivery of their grain as soon after seeding as possible.

POOL RADIO PROGRAM

All members of the Manitoba Wheat Pool who have radio installations are invited by the Wheat Pool of Texas, Oklahoma, Kansas, Colorado and Nebraska to tune in on a joint radio program to be broadcast on May 27th from 8 to 11 o'clock Central time.

The program will be broadcast over station KFKX at Hastings, Neb., and will consist of five minute talks on co-operative marketing, interspersed with good music by members and employees of the several State Pools, and other items. KFKX is a powerful station centrally located, and has been picked up at many Canadian points.

Readers who are successful in tuning in are requested to drop postcards to the manager of the Nebraska Wheat Growers' As-

sociation, Hastings, Neb. A word of greeting would do much to stimulate the cordial feeling between Canadian and the United States Pools.

GOOD NEIGHBORS

William Stibbon has a quarter-section seventeen miles south of Brandon. Just before seeding time he had to go to the hospital and be operated upon. Seed time had come to the farm, and he was not able to work.

Samuel Latcham, William Stibbon's neighbor, rose to the occasion. He explained to the people of the district how things stood on the Stibbon's quarter, and the people of the district took the job in hand.

Sixteen complete seeding outfits appeared one day at Stibbon's. Horses, plows, seed drills

and harrows all went to work on the quarter; the women of the district came along and put up the meals; and the end of the day saw William Stibbon's seeding nearly all done. It was finished the next day.

That is the best Manitoba news story we have seen for some time, and we hope it will be widely noticed.

Winnipeg Free Press.

It is with great pleasure we pass on from the Free Press this "best Manitoba news story." We have a line to add: Samuel Latcham signed the Wheat Pool Contract and then got William Stibbons to sign up. He is a believer in and a worker for co-operation. This "best Manitoba news story" is a story illustrating the social value of co-operation.

made the road smoother for us. Of him it may truly be said that,
 "Nature might stand up and say to all the world,
 This was a man."

A FARMERS FIGHT

The farmers have a real old-time fight on their hands to get through the House of Commons the Campbell amendment to the Canada Grain Act. As I explained in a previous issue of The Scoop Shovel this amendment gives back to the farmers the right they had up to last year to ship their grain to any terminal elevator they might choose.

The draft bill prepared by the Turgeon Commission last year, sustained this right for the farmers, but the grain trade was able to bring enough influence to bear on members of parliament who know nothing about western conditions or the grain trade, to secure rejection of the recommendations of the Commission.

M. Campbell, M.P. for Mackenzie, some time ago introduced a bill to give effect to the recommendation of the Commission. The bill was no sooner introduced than the elevator companies got busy. For weeks their representatives have been lobbying at Ottawa. They are determined the farmer shall not have the right to ship his grain to any terminal he likes unless they are relieved of responsibility for grade and weight, that is,

unless the farmer ships his grain through their elevators without any guarantee that what he has delivered will be delivered at the terminal.

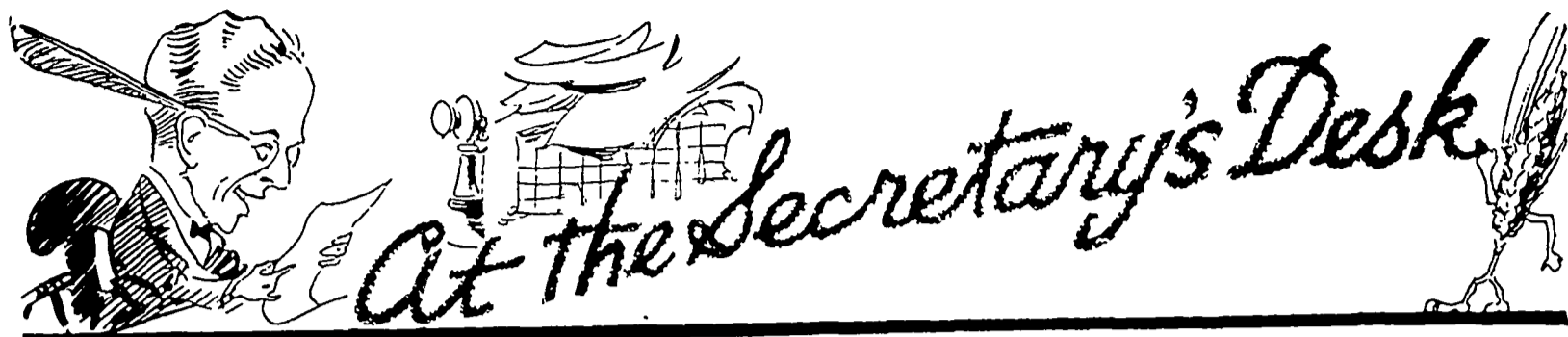
The Pool is naturally anxious that members shall be able to ship their grain to Pool terminals, but outside of that, this is a farmers question. It affects both Pool and non-Pool farmers. A right has been taken from the farmers by parliament; it is up to the farmers to get parliament to restore it. The farmers have had to fight for every right they've got. They have never had justice handed to them on a silver plate.

The Wheat Pools and the Canadian Council of Agriculture have endorsed the Campbell amendment. In support of the resolution of the Wheat Pools the Central Selling Agency sent President McPhail, G. McIvor and C. Jensen of the Alberta Pool, and myself for the Manitoba Pool, to Ottawa. In addition Mr. R. A. Hoey has been sent.

Every farmer, I know, wants the right to ship his grain to any terminal he chooses. Well, he has now to fight for that right. I recommend that every farmer who reads these lines, take pen and paper and write to the member for his constituency at Ottawa. All he needs to say is: "I hope you will support the Campbell amendment to the Canada Grain Act and do all you can to secure its passage through Parliament." Do it now.



THE TRAP



By F. W. RANSOM, Secretary

MEMBERSHIP IN LOCALS

Perhaps you live near the boundary of your municipality, or a ravine, lake or river separates you from the point in your district where the local annual meeting is held. It might be more convenient to attend the annual meeting in the neighboring local. If this is your preference, then you may become a member of it by complying with the new amendment to Bylaw No. 10—notify the secretary of the Manitoba Wheat Pool of the local you wish to join, and he will at once advise the secretary of that local

and make the necessary changes in the ledgers in the office.



Important News.

The amendment is as follows:—

By-law No. 10, Section 4.—(a) Shareholders residing in rural municipalities shall belong to the locals formed in the municipalities in which they respectively reside. Notwithstanding the foregoing, however, any shareholder may, for reasons considered by the secretary of the company as good and sufficient, and upon receiving from said secretary his consent in writing, join a local formed in a municipality other than the municipality in which such member resides. In such a case, the consent of the company's secretary shall be filed with the secretary of the local which such member so joins

Members Not Resident in the Country.

Some of our members are living in towns or cities and are not residing in any rural municipality. They may become members of any local they elect to join by also notifying the secretary of the Manitoba Wheat Pool and attending the local annual meeting. Here again he will notify the secretary of the local and redistribute their names in the local ledgers of the office.

The amendment is as follows:—

By-law No. 10, Section 4.—(b) The shareholders who do not reside within the limits of any rural Municipality, shall belong to the locals which they respectively elect to join. Such election of any of said shareholders shall be evidenced by his attendance at a meeting of the local which he elects to join and by his declaration thereof to the chairman or secretary of his decision.

CROP REPORTING

The price you will get for your grain this fall and next year will depend very largely on how much grain and what kind of grain is grown in Western Canada.

There is no institution so well organized to get all these particulars reliably and quickly as your own Pool. It is of vital importance to every

member that we have a good crop reporting organization, and that the sales-manager may have accurate information. Your Central Selling Agency has asked us to report to them as to the crop situation in Manitoba every week. We have appointed two crop reporters to each municipality, so that altogether we have 180 in the province. Each one of these has been visited by our field man and they have all agreed to do the work.

The Pool cannot afford to pay them anything that would be commensurate with the services they render, but at the end of the season a book (the choosing of which will be left entirely to each man) will be sent to those who report regularly. Again we are dependent on voluntary help, and this is another evidence of the spirit of co-operation that is the vital force in this movement. Will you give your co-operation any time these people phone you up to inquire as to the appearance of your crops, crop damage, or an estimate of the yield? Be ready to give them what information they require; this is a partnership concern.

Grain Acreage.

It is just as necessary for us to know the number of acres you are putting in as it is to know crop conditions. You cannot form any estimate as to the amount of grain you will have to sell until you have some idea as to the number of acres sown. The governments want to know because the public demands the information, as it has considerable bearing on their business; it helps to measure the future prosperity of the country, and influences immigration. The railroads want to know so that they can have some idea how to regulate freight traffic, the building of freight cars and the extension of railway facilities. The banks want to know so that they may determine as to what extent the out-put of currency will have to be increased. The newspapers, like the governments, want to know for the information of the public. The milling companies want to know that they may decide what stocks to carry, what purchases of grain to make to keep their mills going, and as to the probability of the prices for the coming season. The grain trade want to know that they may relate the volume in Western Canada to the total world volume; that they may be able to guess and take advantage of probable rises or declines in the market; and particularly do they want this information at first hand. Your Pool wants to know in order to be able to determine its selling policy. In each case the chief factor in forming sound judgment is accuracy, and here again that depends entirely on the extent of your co-operation.

Every member of the Pool has received a stamped postcard, asking him to give on it the acreage of Pool grain he has sown. Kindly return these cards to us as soon as possible. Help your Pool, help your central selling agency, help yourself.

NON-DELIVERIES

A number of our members, for good and sufficient reasons, did not deliver grain to the Pool. Their crops were either hailed out, drowned out,

or they had permits to sell their grain for seed, etc. Nevertheless, in every case where we have no record of delivery from a member, we send out a letter asking for an explanation. If we do not receive a reply it entails a call from the field man to make a personal inquiry; this takes time and money.

If you come under this heading and have not replied to the letter of inquiry, please do so at once.

Winners in Pool Essay Contest

Probably because we expected too much, the number of essays received in the contest authorized by the annual meeting of the Pool last July, did not come up to our expectations. Co-operation, however, is not an easy subject to write upon. It requires study and effort and, after all, it is not surprising that even among educated people there is a lack of knowledge of the history and the principles of the co-operative movement. It must be our business to stimulate and encourage a real interest in the movement and especially in our own organization.

The judges of the essays were: For Manitoba Agricultural College students: Professor A. B. Clark and Professor R. F. Jones, Manitoba University. For teachers and high school students: Professors Grant, Sproule, Hopper, Ferguson and James, of the Agricultural College. Each essay was given a classified number on being submitted to the judges; the name of the writer was thus unknown to the judges who gave their decision by the number of the essay.

The decision of the judges of the essays by M. A. C. students is contained in the following letter from Prof. Clark:

"After careful consideration, Prof. R. F. Jones and I agree in placing the essays on co-operation submitted to us, in order of merit thus, (names in brackets inserted by us):

- 1—B4 (W. H. McEwen).
- 2—B2—(Bertha Bowman).
- 3.—B1 (Jack McPhail):

"(We omit the other essays.)

"In this decision we have had regard to the grasp of the subject and reasoning power shown, rather than to the literary style or the opinions expressed.

"All are creditable efforts but B4 is easily the most thorough treatment of the subject.

"Yours very truly,
"ARCH. B. CLARK."

The decision of the judges of the essays by teachers and high school students was conveyed in the following letter (the names are inserted by us):

CONGRATULATIONS!

The winners in the essay contest are:—

Manitoba Agricultural College students

1. W. H. McEwen,
2. Bertha Bowman,
3. Jack McPhail.

Manitoba teachers:—

1. Hartley Harland, [Treherne,
2. Jas. W. Beer, Principal, Benito High School, Benito.
3. Dorothy R. Wilkins, Elm Creek.

High School students:—

1. Josie Strong, Consolidated High School, Manitou.
2. Robert Dalton, High School, Minitonas.
3. Dorothy Campbell, Consolidated High School, Manitou.

"On behalf of the judges of your essay competition, open to high school students and teachers in Manitoba, we have pleasure in submitting our findings.

"The final decision was arrived at by an entirely independent reading of the essays. This decision was identical in every placing made. In "A" Class we gave first place to No. 10 (Hart-

ley Harland), second place to No. 2 (Jas. W. Beer), and third place to No. 5 (Dorothy R. Wilkins). In "C" Class we gave first place to No. 13 (Josie Strong), second place to No. 5 (Robert Dalton), third place to No. 10 (Dorothy Campbell).

"We would like to take this opportunity to congratulate all those who took part in the essay competition. We feel sure from the quality of the work done that both winners and losers have benefited from their study of a most important subject. Our only regret, in spite of the fact that more work would have been involved for us, is that a larger number did not enter your interesting and valuable competition.

"In the way of constructive criticism, we might say that we agreed that in general, use was made of too many quotations from other writers on the subject, without crediting that source. In general, too, with one or two exceptions, too much ground was covered by each writer. A better result might have been obtained by specializing on some one particular feature of co-operation.

"On behalf of the judges at the Manitoba Agricultural College,

"Yours very truly,
H. C. GRANT,
C. R. HOPPER."

We are under a deep obligation to the judges for the time and care they took in going over the essays, and we hope with Professors Grant and Hopper, that all those who submitted essays "benefited from their study of a most important subject," and that they will continue their studies and help in the development of the co-operative movement in Manitoba.



This page conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG

President: Wm. Grotke, Stonewall
 Vice-President: N. Breton, Letellier
 Secretary-Treasurer: Gordon W. Tovell, Winnipeg
 Manager: Alex McKay, Winnipeg

Directors

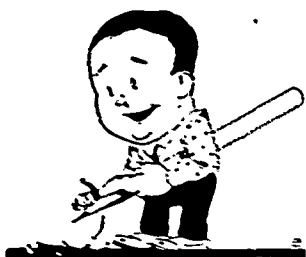
W. R. Wood, Winnipeg
 G. Hildebrandt, Whitemouth
 W. A. Black, Beausejour
 G. Fjeldsted, Gimli
 Chas. Tully, Reaburn.

HOW PRODUCERS LOSE MONEY

We are approaching the season of the year when it is most difficult to obtain the highest grades of cream, so this means that the producer to get the highest grades must take extra care of his product. Since the grading law has been in effect the improvement in grades has been steady, as indicated by the following table taken from the records of this plant:—

	Table	Special	No. 1	No. 2	Off Grade
1923	28.1	10.6	45.1	15.7	.3
1924	32.4	10.0	45.2	12.0	.33
1925	40.8	10.8	36.6	11.0	.3

This improvement is very encouraging to those who are interested in the improvement of the dairy products of Manitoba, but the figures are even more interesting to the cream shippers who receive the financial benefits from this improvement.



Sharpen Up.

Some Interesting Figures

Allow us to draw your attention to another very important table figured out on the basis of the work done in your own creamery, the Manitoba Co-operative Dairies. The first table shows plainly what your cream would have brought if it had all been delivered as table cream; the second table shows what the difference would have been if all the balance had been delivered as special grade cream; the third table shows what was lost to the shippers of cream where No. 2 and Off Grade was delivered. The spread between Table cream and Special is usually two cents; the other spreads are set by law, and are: Between Special and No. 1 two cents, between No. 1 and No. 2 three cents, and Off Grade usually three cents less than No. 2, so that you see that Off Grade cream is usually worth ten cents less than Table cream.

Table No. 1

Value of fat in cream—basis Table Cream.

Lbs. fat as Table Cream 424,378 (basis of comparison).

Special 112,335@2c less than Table.....	\$ 2,246.70
No. 1 380,684@4c	15,227.36
No. 2 114,415@7c	8,009.05
Off grade 3,120@10c	312.00

\$25,795.11

Had all cream delivered at this plant been Table Cream, the shippers would have received \$25,795.11 more than they actually did.

Table No. 2.

Value of fat in cream—Basis Special.

Special 112,335.	
No. 1 380,684@2c less than special	\$ 7,613.68
No. 2 114,415@5c	5,720.75
Off grade 3,120 @8c	249.60

\$13,584.03

Had all cream delivered been up to the standard of Special, the shippers would have received \$13,584.03 more than they actually did.

Table No. 3.

Value of fat in cream—Basis of No. 1.

No. 1 grade 380,684.	
No. 2 114,415@3c less than No. 1	\$3,432.45
Off grade 3,120@6c	187.20

\$3,619.65

Had all cream delivered below Grade 1 been up to No. 1 standard it would have saved \$3,619.65. This last amount was actually lost, as all shippers should be able to produce at least No. 1 cream.

It is impossible to make butter from No. 2 cream that will sell for No. 1 price, so that this last amount was an actual loss to all parties concerned. Shippers should do their very best to see that their cream is well taken care of to prevent the loss sustained by No. 2 cream.

We have just had a visitor from the British market in the person of one of the largest importers of Canadian butter, Mr. James Gillanders, who is quite enthusiastic about Manitoba butter, provided we are able to maintain the quality furnished them for the past year. Let us all join hands in producing the largest volume of the finest quality butter possible. We have the plant, you have the raw material; they have the market; let us do our best to get our share of the money they have to spend in butter. Manitoba Co-operative Dairies butter has a good standing at present; let us all unite in our efforts to maintain the standard, as well as improve it.



This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG

PROGRESS IN THE PROVINCES

In the province of Alberta there has been a greater development than has so far occurred in either Manitoba or Saskatchewan in the use of the contract principle, in the co-operative marketing of livestock. In Alberta there are now eighteen different shipping associations whose members are under contract, and which, in turn, are under contract with the provincial organization, the Alberta Co-operative Livestock Producers, Limited, and all their stock is being marketed through United Livestock Growers, Limited. At some

twenty different points various other associations are in process of formation. Membership in these different associations ranges from two hundred to over one thousand members; and while some of them do business at only one shipping point, others are equipped



A Good Foundation.

with stockyards and scales to handle livestock at ten or more points. Altogether, these eighteen associations cover more than one hundred and fifty shipping points.

One of the first of these large associations to be formed in Alberta was the Buffalo Lake Farmers' Co-operative Marketing Association, which established itself on a contract basis in 1923. They cover a territory of about fifty miles square, including the following shipping points:—Mirror, Bashaw, Alix, Heatberg, Haynes, Erskine, Tees, Clive, Ferintosh and Hobbema.

This Association, in the first year of its operations, handled livestock valued at \$125,000, and during their current fiscal year, which will end on May 31st, they will show a turnover of not less than \$350,000. Unlike some other associations, the Buffalo Lake Association has not sold capital stock or collected membership fees, but they have built up a surplus out of the savings they have made in the cost of handling livestock from that district. Similar stories could be told of corresponding associations in Alberta.

When the Alberta Co-operative Livestock Producers was first formed a considerable number of contracts were signed direct between the producers and the central organization, but as the organization developed it was found to be better to leave the signing of local contracts in the hands of the local organization, and the local organizations then bind themselves together in the provincial organization. Last December an arrangement was made whereby the provincial organization assumed part of the responsibility for the con-

trol and management of United Livestock Growers, Limited. They are now represented by three members on the board of the U.L.G.

In Saskatchewan

At the Annual Convention of the Saskatchewan Grain Growers' Association in January, 1925, a resolution was passed which led to the appointment of the Saskatchewan Livestock Pool Investigation Board, representing various livestock and farming interests in the province. Their committee made an extensive investigation into country and into marketing conditions, and recommended the strengthening and increasing of the number of the local livestock shipping associations and the federation of the shipping associations of the province into a single body. To make that recommendation effective there has now been incorporated the Saskatchewan Co-operative Livestock Producers, Limited, commonly known as the Saskatchewan Livestock Pool, with a Provincial Board representing different interests and different sections of the province, and they are now working out their contract and their form of organization. As a result of this development an Inter-provincial Livestock Marketing Conference has now been called to meet in Regina on May 26th. There will be present at it representatives of the Alberta Co-operative Livestock Producers, Limited, of the new Saskatchewan body, of the United Farmers of Manitoba and of United Livestock Growers, Limited.

Contracts in Manitoba

So far in Manitoba no definite move is under way for federating the livestock associations into one body, but at a number of different points in Manitoba shipping associations are proceeding to get on a contract basis, and at other points the step is being considered, and before long it may be possible to bring about a provincial federation. Co-operative livestock marketing is experiencing a rapid development. Experiments that have been undertaken by the United Livestock Growers indicate that the co-operative principle can be applied to the handling of hogs as well as to the handling of cattle, and there is an increasing recognition on the part of producers that it is in their interests to bring shipping associations on to a contract basis.

During April, United Livestock Growers handled 203 cars of livestock on the market at St. Boniface. No other firm handled as many as 100 cars, while there were four firms which altogether had only 160 cars.



Kenora Co-op. Clover Seed Association

From the time the district round Oxdrift was first opened up, farmers went in very strongly for the growing of clover, as this crop grew and yielded heavy crops of seed. The seed was harvested and sold in the fall of the year at a very low price. Farmers were just getting a start in this new country and were glad to get hold of any ready cash, and naturally took whatever prices were offered.

Mr. L. H. Hanlan was the agricultural representative of the Department of Agriculture, at this point, and he conceived the idea of having this seed brought to a central point, having it cleaned and graded and sold on the co-operative basis. He also realized that seed from this district was naturally of the hardy variety or it would not stand our severe winters and therefore, should bring a premium on the market.

Little attention had been given to growing hardy northern seed. A great deal of personal work was done by Mr. Hanlan by way of getting farmers interested in forming a co-operative society to handle their seed. A meeting was called at Oxdrift and after a thorough discussion on the subject, it was thought advisable to form the present association, and since then the association has made steady progress.

It was decided at that meeting that all those who wished to join the association should pay a fee of \$10. This has since been raised to \$25. Capital was needed to build suitable buildings and supply machinery. This was raised by a number of farmers signing a joint note to raise the capital required, and out of the profits of the first few years operations, these notes were paid off, which meant that the buildings and equipment cost none of the members any actual cash.

The Association handles ap-

proximately eighty per cent. of the clover seed grown in the district. Those who are members of the Association bring their seed in the fall of the year and receive approximately two-thirds of the market price of their seed at that time, and when the seed is sold they receive the balance of their money. The Association also buys seed from non-members at the current market price. Should any of the members desire to sell their seed outright to the Association, they may do so on the same terms as non-members. The seed when brought in in the fall, is thoroughly cleaned and graded. Samples of seed are sent to the Dominion Seed Branch, where it is tested and graded. This grade is put on the bags and is ready for the market.

By this system of marketing, farmers get the full value of their crop which means that hundreds of dollars have been left in the farmers hands through the operation of this association.

The success of this association is very largely due to the very capable management of Mr. Stewart Corner, who has been the guiding hand for the past eight years. —M. F. COOK.

MARQUIS WHEAT WON THE WAR!

Marquis wheat won the great war!

That is the finding of the Buenos Aires Standard, commenting on the recent shipment of 2,000 bushels of registered seed from Moose Jaw as follows:

"The next notable visitor to these shores will be Marquis Wheat. The announcement comes from Canada, where the distinguished traveller, 2,000 bushels of him, has embarked for Argentina. The question has often been asked: Who won the war that made the world safe

for demagogues? Some say Joffre, many more say Foch, and not a few say French and the Old Contemptibles. But history will do 'Marquis Wheat' justice. 'Pero al grano.' Marquis Wheat is not to be found in the Peerage. It is, briefly, a special sort of wheat, selected and sorted by an observant Canadian farmer, a Mr. Saunders, in 1903. Little did that gentleman think that, 11 years before the greatest war that ever was seen, he had won it on his homestead in Ottawa. Marquis wheat it was that fed the troops and the country behind them. From a single grain the wheat has grown to be the dominating crop in Canada and the United States. And now it is coming to Argentina. Will the city be decorated in its honor? Will there be a 'Te Deum' in the cathedral or a reception in the Casa Resada? We think not, and yet the coming guest will probably do more for this country than any other since that stark warrior Juan Garay arrived on the scene."

MAKES FIRST PAYMENT

The Grimms Alfalfa Seed Growers' Co-operative association, of Brooks, Alberta, has received the first instalment on the 1925 crop fully 10 days earlier than was expected. The instalment amounted to 15c per pound net to producers on all grades, and it is expected there will be a further instalment on or before the first of June. The average production, as nearly as can be ascertained, was 120 pounds of clean seed per acre, which would give a return of \$18 per acre from the first instalment and if the present expectation of a further 5c per pound materializes the returns per acre will be \$22 to \$24. The land does not need to be planted or plowed every year, alfalfa keeps down the weeds and fertilizes the soil so that alfalfa seed growers are very well pleased with the returns from the 1925 crop.



By A. BLANCHE GIBSON

If you sit down at set of sun
 And count the acts that you have done,
 And, counting, find
 One self-denying deed, one word
 That eased the heart of him who heard—
 One glance most kind,
 That fell like sunshine where it went—
 Then you may count that day well spent.
 —George Eliot.

CO-OPERATION FOR HEALTH

A letter has come to this department from Mrs. Cecilia L. Hill, Chaddesley Farm, Haywood. The writer of this interesting letter is heartily in sympathy with the thoughts contained in the article "Co-operation and Concentration," by Mrs. Stella L. Richardson, of Beaver, which appeared in a recent issue of the Scoop Shovel. Mrs. Hill's views will be apparent from the following portion of her letter: "We are paying taxes already to support the hospitals indirectly in the case of the Provincial or Dominion grant to them, why not support them ourselves in direct taxation and derive some benefit from them ourselves when we are ill? In cities everyone pays taxes, rates or whatever one likes to call them, for their light, water, drainage, etc., otherwise the individual sanitary arrangements would be a lot more expensive and less satisfactory. That is co-operation to preserve the health and increase the comfort of the city population. Why can't we co-operate to preserve the health of the rural population?"

THE SCHOOL LUNCH BASKET

So often at this season of the year the children's appetites are not the best, and one has to cater to their likes and dislikes in order to feel that they are getting their proper amount of nourishment. That noon lunch at school plays such an important part in the day's work, and yet when we stop to think of it, does it receive nearly the attention that it should?

As one is doing the day's baking or preparing the meals an added effort or two would solve that vital problem of, "What shall I do for the school lunch tomorrow?" The task, too, will prove less worrying than trying to "throw" something together the last minute, when it is time the children are on their way to school.

A time-saver is to have a shelf or drawer that contains the lunch equipment, as extra small pails, string, waxed paper, paper serviettes and so on. Empty face cream jars cleaned and ready are excellent for carrying a little jelly, jam or a helping of salad—an apple or potato salad would go

very nicely with meat sandwiches now and then.

Sandwiches made of different kinds of bread, such as a slice of brown and a slice of white—or of raisin or nut bread, all help whet the appetite. The fillings are numerous, peanut butter, cream cheese filling, meat minced and mixed with nuts and mayonnaise and so on. According to health specialists we should get away from the habit of eating so much meat and use more fresh fruit and nut meats. Instead of hard-boiled eggs, devilled eggs would be a nice change to have with bread and butter once in a while.

When Boston baked beans are prepared, fill a couple of the little face cream jars, the beans keep nicely for a few days, and no doubt would be relished by the kiddies—a little red tomato pickle or catsup poured on top would help keep the beans moist.

Other variations such as the following could be worked in: Baked apples, celery stalks, plain or stuffed with cream cheese, dates stuffed with nuts or cream cheese. Date muffins made of graham flour, halved and buttered would take the place of sandwiches (recipe given below).

On baking days a little extra cake dough mixed up will allow one to make individual or cup cakes. Small squares of cake spread with white or chocolate icing and rolled in nuts or cocoanut, keep fresh longer and are always favorites. Small cookies, about two inches in diameter, finished off with enough icing to hold a walnut are a nice change.

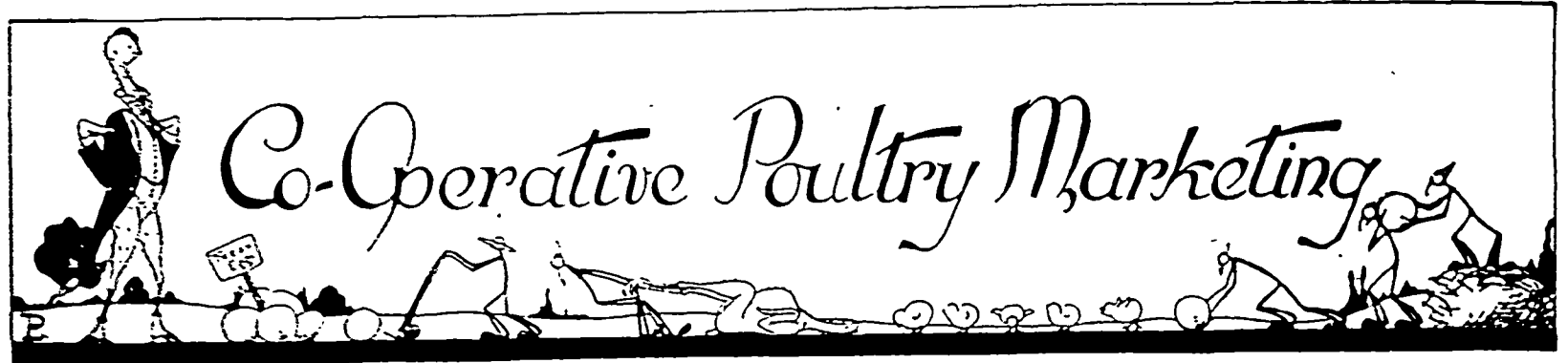
Fresh fruit should never be omitted from the school lunch when it is at all possible to have it. Otherwise there is always the substitutes such as a few raisins, dates, cooked whole prunes or something of that sort. Things like these, wrapped and tucked in the bottom of the basket make a nice "surprise." Others to choose from could be home-made candy, stuffed dates (icing sugar and nuts being the foundation) nuts, maple sugar, cookies that have been cut in different sizes and shapes or a dozen and one things that a thoughtful mother will concoct.

Recipes.

Graham Muffins— $\frac{1}{2}$ cup of butter (small), 1 cup of brown sugar, 2 eggs, 1 tablespoon molasses, 1 cup of sour milk, 1 teaspoon soda, 2 cups graham flour, 1 cup chopped dates (scant).

Chocolate Drops— $\frac{1}{4}$ cup butter, $\frac{1}{2}$ cup brown sugar, 1 egg, 1 square chocolate (melt over kettle), 1 tablespoon boiling water, 1 cup flour, 1 teaspoonful baking powder, pinch of salt, $\frac{1}{2}$ cup chopped walnuts, $\frac{1}{2}$ cup chopped raisins. Drop on well greased tins from a teaspoon.

(Continued on Page 15.)



Co-operative Poultry Marketing

Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Field Organizer

A. W. Badger, Vice-President D. W. Storey, Sec'y-Mgr.

DIRECTORS

W. A. Landreth, Lauder	Geo. Gordon	Oak Lake
D. W. Storey, Hartney	W. B. Martin,	Shoal Lake
A. W. Badger, Carleton Place	C. Howden,	Goodlands
W. S. Patterson, Boisvert	C. C. Milne,	Morden
	Dr. H. N. Thompson,	Vird'n

Head Office: Hartney, Manitoba

EGG ACCOUNT

Total Receipts	\$	\$157,116.18
Paid to Producers	126,401.76	
Brokerage	1,149.14	
Egg Cases	6,005.05	
Egg Station Supplies and Repairs	287.92	
Freight and Express	6,157.75	
Fillers, Flats and Pads	4,075.84	
Insurance and Bond Premiums	198.96	
Light (Including light for candling) ..	333.90	
Organization and Travelling	1,127.54	
Office Furniture and Fittings	238.25	
Printing and Stationery	646.39	
Advertising	290.75	
Rent	314.95	
Salaries	9,319.97	
Stamps, Postage and Excise	627.81	
Telephone and Telegram	367.14	
Interest and Exchange	637.44	
Sundry	129.25	

\$158,309.81 157,116.18

Transferred from Capital Acct. (to cover Egg supplies on hand carried over)	\$	1,723.04
Transferred to Capital for shares..	450.00	
Transferred to Capital—Surplus	73.04	
Outstanding Cheques paid from last audit33	
Balance on Hand	\$180.27	
Less Outstanding	124.23	6.04

\$158,839.22 158,839.22

LIVE POULTRY ACCOUNT

Total Receipts		13,365.94
Paid to Producers	10,481.85	
Telephone and Telegrams	107.95	
Feed and Supplies for Cars	272.55	
Salaries	370.00	
Organization	385.49	
Driving Culler	495.30	
Advertising	30.00	
Brokerage	200.00	
Stamps, Postage and Excise	43.20	
Interest and Exchange	73.05	
Sundry	59.04	

\$ 12,518.43 13,365.94

Transferred to Capital Acct. for Shares	\$	720.00
Transferred to Capital—Surplus....	125.00	
Balance on Hand	\$60.62	
Less Outstanding	58.11	2.51

\$ 13,365.94 13,365.94

DRESSED POULTRY ACCOUNT

Total Receipts	\$	\$192,993.36
Paid to Producers	\$175,773.93	
Poultry Bought at Brandon Fair	684.75	
Advertising	151.15	
Adjustments on cars sold	609.59	
Audit	70.00	
Boxes	2,908.04	
Brokerage	474.53	
Freight and Express	833.55	
Fuel	26.10	
Insurance Premium	24.25	
Light	15.25	

FINANCIAL STATEMENT FOR 1925-26.

The financial statement of the Association for the year ending February 24, 1926, certified correct by the auditors, T. H. Clements and C. A. McKenzie, is as follows:—

ASSETS

Supplies on hand at Egg Stations	\$1,723.04	
Egg Candling Equipment	40.00	
Dressed Poultry Supplies—		
1,252 Cases at 55c	\$ 688.60	
35 Knives at 55c.	18.75	702.35
Furniture and Fixtures		599.57
Balances—		
Bank of Montreal	1,572.94	
Royal Bank	5,551.55	
	\$7,724.49	
Less outstanding cheques	3,795.09	
		3,929.40

\$5,993.36

LIABILITIES

Capital Stock—		
5,505 Shares	\$5,505.00	
Surplus	1,488.36	
	\$5,993.36	

Abstract Statement of Receipts and Expenditures

Balance carried forward from last audit	\$	1,604.70
Total Receipts—Egg Account	157,116.18	
Total Receipts—Live Poultry Account	13,365.94	
Total Receipts—Dressed Poultry Account	192,993.36	
Cash Paid Out—Egg Account.....	\$183,369.51	
Cash Paid out—Live Poultry Account	12,518.43	
Cash Paid out—Dressed Poultry Account	159,857.06	
Outstanding Cheques, Last Audit: ..	35.43	
Balances on Hand—Bank of Montreal:		
Live Poultry Acct.	\$ 59.43	
Dressed Poultry Acct.	1,511.51	
Balance Royal Bank:		
Egg Account	133.57	
Dressed Poultry Acct.	1,511.53	
Capital Account:	1,503.79	
	\$7,724.49	
Less Outstanding Cheques	3,795.09	
		\$ 3,929.40

\$335,454.18 \$55,050.18

Organization	1,034.77	
Office, Furniture and Fixtures.....	127.65	
Office Supplies and Repairs	17.25	
Paper, Twine and Knives	456.98	
Printing and Stationery	920.88	
Rent	182.50	
Stamps, Postage and Excise	309.63	
Salaries	3,159.00	
Shipping Point Expenses	1,352.82	
Stencils	104.70	
Telephone and Telegrams	495.25	
Taxes	36.00	
Post Office Box Rent	4.00	
Interest and Exchange	514.49	
	<hr/>	
	\$190,287.06	192,993.36
Transferred to Capital for Shares..\$	1,320.00	
Supplies used from 1924, stock carried over	775.00	
Surplus transferred to Capital acct.	565.00	
Outstanding Cheques from last audit, since paid	30.36	
Cash Balance Bank of Montreal	\$1,812.32	
Cash Balance Royal Bank	1,811.58	
	<hr/>	
	\$3,623.90	
Less Outstanding Cheques..	3,607.96	15.94
	<hr/>	
	\$192,993.36	192,993.36

final payment is made for first pool period, everyone will be well satisfied. Competition is again keen this year, and we hope our shippers will not be looking for too much in final payment, as you must take into consideration the cause of high prices paid by our competitors, and the wonderful improvement in marketing eggs at present compared with conditions previous to opening of Egg Stations.

We believe the average producer and merchant are wide-awake to these facts, and are well aware why they are supporting our marketing association. Pool payments will be made as soon as possible after the 15th. Second Pool period will end June 30th, and the third Pool period will end August 31st.

RECIPES

(Continued from Page 13.)

Date Bars—1 cup brown sugar, 1/2 cup butter, 1/2 cup lard, 1/2 cup sour milk, 1 teaspoon soda, generous handful of oatmeal, flour enough to roll. **Filling**—1 lb. dates, 1/2 cup sugar, 1 cup water, vanilla and boil up until thick. Place a layer of the rolled-out mixture in cake dish, add the filling, place another layer of the mixture and bake in oven. Cut in bars.

Salad Dressing—1 cup white sugar, 1 teaspoon mustard, 1 teaspoon salt, 4 eggs, butter (size of a couple eggs), 1 cup mild vinegar. Cook in double boiler. This is a delicious dressing and goes a long way if a little cream is mixed with the portion you wish to use each time.

GOOD SHIPMENTS AND GOOD PRICES

The response in shipping eggs so far this season has been wonderful, from both producer and merchant, and thirty cars have been successfully marketed during first pool period ending May 15th, 1926, averaging over a car per week from each Egg Station since opening date. Good prices have been received and it is expected when

EXCURSIONS

Daily to September 30

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EUCHARISTIC CONGRESS

CHICAGO, JUNE 20-24, 1926

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For full information, ask any Ticket Agent of the

CANADIAN PACIFIC

Niagara Grape Growers' Co-operative

(Continued from Page 3.)

In 1922 the production of grapes in the district was the heaviest known to that time, and has never since been equalled. Notwithstanding the heavy task imposed on the company, it having in this year approximately ninety per cent. of the entire grape production under contract, they managed to market all the grapes offered, some fifteen hundred and seventy carloads, in such a way as to realize for the grower a price equal to \$40 per ton for bulk grapes without any cost for packages. This figure was better than twice the ordinary price realized prior to the company's formation. We refer particularly to the years preceding 1917, as in 1918 and 1919 the prices on the whole were better than they had been formerly.

Many Violations of Contracts

As was to be expected there



J. W. SCALLION,
Grand Old Man of the Western
Farmers' Movement, who died at his
home at Virden on April 24, at the
ripe age of 84 years.

were in each year commencing with 1920, some individuals who failed to live up to their contract, but who benefited by the regulated prices secured through the company's operation, they themselves selling their grapes elsewhere. This abuse became very serious in 1922, and in 1923 it is safe to say that one-third of the members under contract violated their contracts in this manner. It was decided to take active steps to prosecute all such. This work was accomplished in one sense satisfactorily as evidenced by the amount of penalties secured, but its effect on the grower, coupled with the fact that individuals not under contract to the Company were in most instances receiving a higher price than the average return through the Company, accounted for a large reduction of the contracts in force in the year 1924.

Company Suspends Operations

This condition, becoming acute at the end of the season although the return to the grower through

EXCURSIONS

EASTERN CANADA

ALL RAIL OR LAKE AND RAIL

PACIFIC COAST

THE TRIANGLE TOUR — ALASKA

JASPER NATIONAL PARK

MT. ROBSON PARK

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MAY 15th
to
SEPT. 30th

GOOD TO RETURN
UP TO
OCTOBER 31st
1926

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PERSONALLY CONDUCTED TOURS

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the company had been quite satisfactory, led the directors to formulate, and put up to the shareholders, for their approval, a proposition of ceasing the company's operations in the event of the contracts offered for 1925 not being in sufficient volume to secure regulated prices, and an even distribution of profit. A named date, April the 1st, was set, and at that time only about fifty-five per cent. of the acreage planted in grapes through the district was contracted for delivery through the company. The operations of the company were therefore entirely suspended for 1925. The matter was put up to the shareholders at their regular meeting in 1926, and a compromise resulting from many ideas was the discontinuance of the company's work, but a decision to retain its identity and charter and to reduce the capitalization in such a way that the issued stock, paid up to the extent of ten per cent. of its value would be made fully paid, and the obligation for the remaining ninety per cent. of the subscription retired.

Company Will Come Back

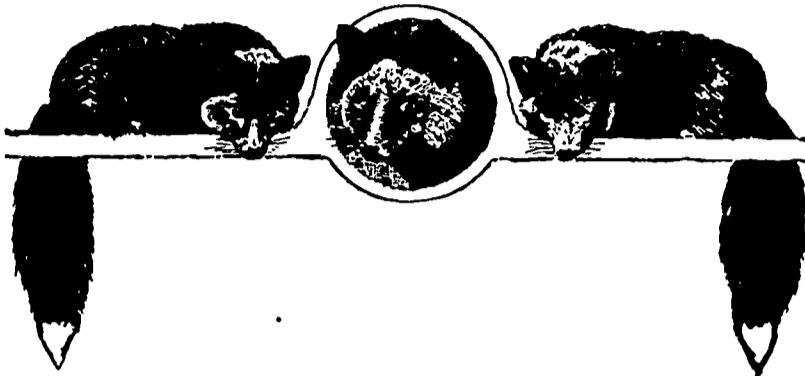
The figures covering the average prices received by the company and paid to the grower in the years 1920 to 1925 inclusive, would indicate a price for bulk grapes around \$61.50 per ton which is generally agreed to be a profitable return; this, of course, is after all deductions for marketing costs and otherwise have been made. The turnover of the company during that period, amounting to \$3,750,000 has been handled on an actual paid-up capitalization of approximately \$4,200.

The general opinion throughout the district is that one year's normal production of grapes will so impress on the grower the absolute need of the company's continuance that probably one year only will be sufficient to bring back the company in proper strength and that means that sufficient of the grape growing acreage will be under contract so that by regulating all deliveries and doing away with unnecessary price slashing through needless competition, the return to the grower will be more nearly in line with the cost of production.

C. A. HARALSON, Pres., M. OLSEN, Sec.-Treas., O. N. E. HOLM, Gen. Mgr.,
ERICKSON, MAN. SCANDINAVIA, MAN. SCANDINAVIA, MAN.

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WINNIPEG.

HOW TO KILL AN ASSOCIATION

Don't come to the meetings.

But if you do come, come late.

If the weather doesn't suit you, don't think of coming.

If you do attend a meeting, find fault with the work of the officers and other members.

Never accept an office, as it is easier to criticize than do things.

Nevertheless, get sore if you are not appointed on a committee, but if you are, do not attend the meetings.

If asked by the chairman to give your opinion regarding some important matter, tell him

you have nothing to say. After the meeting tell everyone how things ought to be done.

Do nothing more than is absolutely necessary, but when other members roll up their sleeves and willingly and unselfishly use their ability to help matters along, howl that the association is run by a clique.

Hold back your subscription as long as possible, or don't pay at all.

Don't bother about getting new members. "Let the secretary do it."

These may be tried seriatim, but a complete kill is guaranteed before the last is reached.

—Exchange.

N.S. FRUIT CO-OPS.

Forty-nine local fruit and produce association are the member units of the United Fruit Companies of Nova Scotia, Ltd., Kentville, Nova Scotia. This federation is now in its fourteenth year. It is engaged largely in the marketing of apples and potatoes and in purchasing for the members of its units such supplies as spraying material, fertilizer, seeds, flour and feeds.

Apple shipments for the 1924-25 year included 387,810 barrels, 4,242 half barrels and 2,943 boxes. This fruit was shipped to London, Liverpool, Manchester, Southampton, Glasgow, Copenhagen, Cardiff, Hamburg, and points in Canada. Over 21,000 barrels were handled by the corporation's canning factory. Total apple sales were around a million and a half dollars, including a turnover of \$75,000 by the canning factory.

Large quantities of materials for spraying were purchased for members. Among the more important items were 778,639 pounds of hydrated lime, 409,100 pounds of dusting sulphur, 149,850 pounds of copper sulphate, and smaller quantities of other chemicals.


Flour and feed purchases consisted of 14,770 barrels of flour and 99,223 bags of feed. It is stated that this is the largest quantity of flour handled in any one year by the company. There was a patronage refund to the member units on flour of 10 cents a barrel.

Purchases of fertilizer totalled 5,593 tons, including 1,470 tons of Belgian slag, 1,231 tons of nitrate of soda, and 1,142 tons of acid Phosphate.

Over 28,600 barrels of potatoes were shipped in steamships sailing on 25 different dates. Shipments were quite largely to Cuba, with some to Great Britain.

Large quantities of seed were purchased, including 2,322 bags of seed oats, 838 bags of grass seeds, 5,454 pounds of small seeds and 1,898 bushels of coarse grain.

Other purchases consisted of containers, excelsior pads, nails, tissue paper, spraying machines, hose, salt and tea.



NABOB COFFEE

Famous for Flavor

Good coffee will glorify a sandwich. Poor coffee can spoil a feast. Your assurance of the best is to demand Nabob always.

You will not find it high priced!

Z 86

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Make the Old Homestead New Again

Of course you cherish the memories of the happy days that are associated with everything in your home.

Protect and Renew Wood Surfaces With Paint!

MIRACLE is a new protection for wood surfaces—both inside or outside of the home. It gives a sure and superior finish wherever used.

Anyone can apply **MIRACLE**—you don't need to be an expert, there is only one quality and it covers an unusually large surface per quart.

A few weeks' time with a paint brush and a tin of **MIRACLE**, will make any place look new again—anybody can apply it. The same Finish or Varnish from any tin may be used on any surface—use it on any woodwork, furniture or motor cars.



MIRACLE 777 is made from an Old English recipe and contains only Congo and Kauri Gums, Linseed and China Wood Oil, Turpentine and Dryers

The MIRACLE

VARNISHES and FINISHES




Every can is guaranteed to give satisfaction. **MIRACLE** Varnish is made in clear and eight transparent stain colors. **MIRACLE** Finishes are made in 28 beautiful colors.

Ask Your Dealer for **MIRACLE**

CLEAR AND SIX TRANSPARENT COLORS

IN TWENTY EIGHT COLORS

Education in Co-operation

Two co-operative institutes of two days each were held in Ohio in February, under the auspices of the Ohio Farm Bureau Federation. Assistance was rendered by the Ohio State University in planning and carrying out the programs. The first meeting was held at Dayton with an average attendance of about 50, while at Wauseon the average was about 70, representing 12 counties in one instance, and 10 in the other. Emphasis throughout was on principles underlying business and co-operative marketing.

A school for co-operators was held in Amarillo, Texas, January 4-9, under the auspices of

the Texas Wheat Growers' Association. While held primarily for directors of associations, it was attended at various times by farmers, bankers, and others from the Texas Panhandle.

The program for the first day dealt with co-operative marketing in general; the second day the subject was wheat marketing, using as a text the report to President Coolidge by members of the War Finance Corporation, and giving opportunities for discussion. Co-operation in Denmark, in all its phases, was considered the third day; extension work, the fourth; future trading, the fifth; and Wisconsin's co-operatives, the sixth day.

Among the special subjects listed for consideration on the tentative program of the first South Dakota Co-operative Institute, held February 23, 24, and 25, were the following:

Measuring the economic benefits of co-operation.

Accomplishments in co-operative marketing.

Different financing plans used by the various co-operative associations.

Betterments needed in the financing of co-operative associations.

Educational needs in co-operative marketing.

The most important legal problems of the co-operative.

The use of the contract in co-operative marketing.

Legal questions arising out of the use of contracts.

State laws governing the organization of co-operative associations.

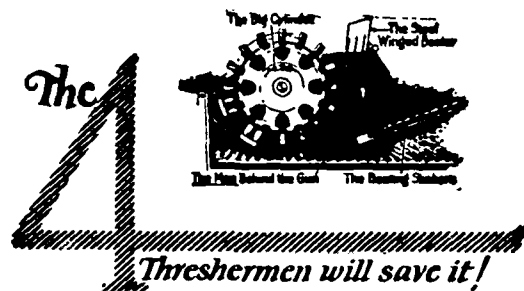
This institute was held largely for the purpose of furnishing an opportunity to the co-operative leaders of the state to discuss the more pressing problems with which they are confronted.

The Franklin Co-operative Creamery of Minneapolis, one of the outstanding co-ops. of the United States, has established an educational department. The by-laws of the association provide that an educational committee shall be elected at the annual meeting. The duties of this

committee are "to spread the knowledge of true co-operation, stimulate interest in the co-operative movement and promote solidarity of the working class through social and recreational activities." The newly established department will work with this committee.

Because it SAVES All the GRAIN—

Don't lose your crop this year



The New Tilting Feeder
Full Roller Bearings—
Alemite-Zerk Lubrication

You harvest your grain when it is ripe, not while it is turning or when it is overripe. You put the binder in the field just the day—the grain is ready to cut.

With the 4 Threshermen of a Nichols & Shepard Thresher on your farm, you can thresh the same way, just the day the grain is right, while each kernel is bright and plump. The 4 Threshermen, the Big Cylinder, the Man Behind the Gun, the Steel Winged Beater, and the Beating Shakers, send all your grain to the wagon box and none to the straw pile.

If you own a Nichols & Shepard Thresher, the 4 Threshermen will make sure this year that your grain is threshed before it gets so dry that it shells or so wet that it sprouts in the shock.

The Red River Special threshes all grains and seeds.

Each thresher is equipped with full Roller Bearings—Alemite-Zerk Lubrication—and Tilting Feeder that makes the cylinder more "get-at-able." The price is within the reach of any farmer and the machine is exceptionally durable, being practically all steel construction.

There's a Red River Special outfit for every size run.

NICHOLS & SHEPARD

The Red River Special Line

307 Marshall Street
BATTLE CREEK MICHIGAN

Send for
This Book

Send to us for our new book, "How a Good Thresher is Built" that tells you the story of the 4 Threshermen—it is full of real threshing facts.



—it SAVES THE FARMER'S THRESHING BILL

Money Making Farms

240 acres, horses, cattle, machinery, crops seeded, near school, finest wheat land. \$10,000.00. Easy terms.

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1206 UNION TRUST BLDG.,
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Vulcan Iron Works Limited

Established 1874

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Anything in Iron and Steel

Prompt and Efficient
Service



Cotton BAGS Jute
Grain Bags Twine
BEMIS BRO. BAG CO.,
WINNIPEG

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Australian Overseas Farmers' Co-op.

At the annual meeting of shareholders of the Australian Producers' Wholesale Co-operative Federation Proprietary Limited, held recently it was noted that steady progress had been maintained over the past financial year. The turnover—principally sales of produce on behalf of Australia—totalled £4,233,293. The total turnover for the four years of active operations since the inception, aggregates £12,382,920.

The Federation's selling activities have been chiefly concerned with dairy produce, and last season a quantity of butter, approximating 25 per cent. of the total export from Australia to the United Kingdom, was sold by the Overseas Farmers' Co-op. Federations. Other produce handled in large quantities was cheese, eggs and green fruit, and to a lesser extent, dried and canned fruits, fruit pulp, meat and flour.

Wheat Pool Business

The Overseas Farmers' Co-op-

erative Federations has acted as selling and chartering agent for the wheat pools of Western Australia, South Australia and New South Wales, conducts a special grain department, principally for this purpose, and has a seat on the Baltic Exchange.

During the present season the federation's activities in wheat have been extended, and as a result the Overseas' Farmers will act as selling and chartering agent for the co-operative pools and companies of the four wheat producing states, namely, Victoria, New South Wales, South Australia, and Western Australia.

Main Objective

The co-operative selling floor in London, known as the Overseas Farmers' Co-operative Federations Limited, was the main objective for the federating of the following co-operative distributing companies of Australia into the Australian Producers' Wholesale Co-operative Federa-

tion:—

The Victorian Producers' Co-operative Co. Limited, Melbourne; The Gippsland & Northern Co-operative Co. Limited, Melbourne; The Victorian Butter Factories' Co-operative Co. Limited, Melbourne; The Coastal Farmers' Co-operative Society Limited, Sydney; The Farmers' & Graziers' Co-operative Grain Insurance & Agency Co. Limited, Sydney; The Berrima District Farm & Dairy Co. Limited, Sydney; The Farmers' Co-operative Distributing Company of Queensland Limited, Brisbane; The South Australian Farmers' Co-operative Union Limited, Adelaide; The Westralian Farmers Limited, Perth; The Tasmanian Orchardists' and Producers' Co-operative Association Limited, Hobart.

Control is Complete

The Australian section of the London organization is associated in London with similar sections of the co-operative federa-

CO-OPERATION IS A WONDERFUL STUDY. IT IS A PROCESS IN LIFE THAT TEACHES US TO APPLY THE GOLDEN RULE AND LIVE MORE HAPPILY WITH EACH OTHER. THE SIMPLEX CLEANERS CO-OPERATE 100% WITH ANY ELEVATOR MAN,—ANYWHERE,—UNDER ANY AND ALL CONDITIONS.

SIMPLEX USERS ARE BOOSTERS. THEY CO-OPERATE ALSO.

Durban Man., Jan. 18, 1926.
Richardson Grain Separator Co.
Minneapolis, Minn.

Dear Sirs:—

I am in receipt of yours of December 29th asking how we have been getting along with the Simplex Cleaner we installed early in the season.

The cleaner is working fine. I like it better every day as I learn more about it. This cleaner certainly does wonderful work and a lot of it. We have some very dirty wheat in this locality, carrying as high as 30 to 40% dockage, mostly wild oats, and with one cleaning over the Simplex, the wheat is brought down to 1½ or 2½%. The counter balanced shoes in the gang permits the machine to run very smooth and quiet, and requires very little attention, the machine is practically dustless when in operation, and I can say it is a real pleasure to work around it.

I will be pleased to show this machine in operation to any one who may be interested.

Yours very truly,
DURBAN CO-OP. ELEVATOR ASS'N. LTD.
W. L. Spencer, Agent.

How would you like to wholly own a Simplex Cleaner in your Elevator without a dollar invested except the freight? An interesting offer awaits your request.

Calgary, Alta., Dec. 15, 1925
Richardson Grain Separator Co.,
Grain Exchange,
Winnipeg, Man., Canada.
Gentlemen:—

With reference to the Simplex Cleaner we have in our elevator here, will say that we are more than pleased with the results we are getting.

As an example of the work the Cleaner is doing, we cleaned a car of No. 4 rejected tough wheat carrying 15% dockage of barley and short, smooth, heavy oats, and with two operations the inspection department graded the same car straight No. 4. This was done at the rate of 900 bushels per hour over the Cleaner. We showed the separation to several grain men in the Grain Exchange and they all agreed it was the best job of cleaning they had ever seen.

We put other cars containing less dockage through the Cleaner at 1,000 bushels per hour, and doing a real job.

We cannot express our appreciation too much for the trouble Mr. Thorbus went to in seeing that the Cleaner was put in proper shape and explaining the operations to our plant manager. And again assuring you that we are highly pleased with the results from the Cleaner, we are

Yours very truly,
HOME GRAIN COMPANY, LTD.,
L. P. Kirley, Western Manager

RICHARDSON GRAIN SEPARATOR COMPANY,
250 Grain Exchange, WINNIPEG, MAN.

1179 15th Ave. S.E., MINNEAPOLIS, MINN.

tions of New Zealand and South Africa, the subscribed capital being held in equal shares, and their respective liability is limited to the shares taken.

In conducting all operations the business of each federation is controlled separately in very complete form. Bookkeeping has been most elaborately devised to ensure continuity of this practice, and in no instance are the responsibilities or finances of one country mixed with another.

Non-Speculative

The constitution of the two federations does not permit trading or speculating in any form, the business being conducted solely upon a commission basis. So efficiently and successfully has the produce been handled that the Australian Federation, after paying all expenses and an annual dividend, which may not exceed 7 per cent., has added a considerable sum to capital out of earnings, which is utilized in the business.

There being no board of directors in London, the policy of the Overseas Farmers is directed from abroad, and to keep in close touch, directors of the three federations periodically visit London and thus producing and selling ends are kept in close personal touch.

NEW SIGN-UP CAMPAIGNS

Cotton marketing associations of four states are beginning new sign-up campaigns as the 1926 crop is the last one covered by the present contracts. These four states are North and South Carolina, Georgia and Alabama. Initial meetings in the various states have been well attended and the response has been very gratifying. Arkansas has adopted a contract and will begin a campaign a little later. In Texas the contracts expired with the 1925 crop and the campaign for new signatures was begun last summer.

Steps have been taken by six Iowa counties for combining the local livestock shipping associations into strong county organizations functioning under the leadership of the Iowa Co-operative Livestock Shippers' Association, Des Moines.

10
Year
Guarantee



DON'T PAY

for 4 Months

Yes, we will send the famous **STOCKHOLM** Cream Separator direct to your farm and you don't pay us a cent for 4 months. We make this offer because we know there is no other separator in the world equal to the **STOCKHOLM** and we want to prove it to you. Use it just as if it were your own machine. Compare it with other separators. Put it to every possible test. Pay only after 4 months, when you have convinced yourself that it is the cleanest skimmer, easiest to operate and clean. Seventeen years have been devoted by the master mechanics of the world's largest cream separator factory in perfecting this masterpiece—it is the best that money can buy. Over one million European farmers are the best proof.

STOCKHOLM SWEDEN'S MASTERPIECE

We guarantee that at any time within the next 10 years we will replace any parts that may prove defective on account of either poor workmanship or poor material. All **STOCKHOLMS** carry this 10 year guarantee.

Send Coupon Now!

Mail coupon for catalog giving full description of this wonderful cream separator and the extraordinary 4 month's offer. Don't buy any separator until you have found out all you can about the **STOCKHOLM** and details of our 10-year guarantee. Don't wait—be sure to mail coupon TODAY!

Name _____
Address _____
Post Office _____ Province _____

BABSON BROS., Dept. S (165)
110 Princess St., Winnipeg, Man.
Please send me your catalog. Tell me how I can get the **STOCKHOLM** Cream Separator and "Don't pay for 4 months" offer.

MILLAR, MACDONALD & CO.

CHARTERED ACCOUNTANTS

460 MAIN STREET

WINNIPEG

AUDITORS TO THE MANITOBA WHEAT POOL

Plough a Financial Furrow

Every time a pen marks an entry in your bank book it is ploughing a financial furrow for you that will yield a money crop in the form of interest.

Open a Saving Account at our nearest Branch. You can bank with us by mail. On any matter of farm finance consult with our manager as you would a friend.

"A Bank Where Small Accounts Are Welcome."

BANK OF MONTREAL

Established 1817

Total Assets in Excess of \$750,000,000.

The new Process

Motor Oil

Marks the beginning of a new Era in Motor Lubrication

TODAY you are offered a new and entirely different lubricating oil for your motor -- **MARVELUBE MOTOR OIL.**

Here is a lubricant made by an entirely new process from Peruvian Crude Oil -- the world's finest crude oil.

Four years of research, of rigid test and comparisons in laboratory and on the road, have proved Marvelube superior in every respect to any other motor oil ever produced.

Marvelube surpasses all the old standards that have, for so long, stood as the measure of lubricating value -- sets new standards all its own. Outstanding among these is its proven ability to successfully combat carbon deposits in your motor.

It is made in six grades, including Marvelube "F" for Fords, to lubricate properly every make and model of automobile, motor truck, tractor, motorcycle and motor boat.

Marvelube is now on sale at Imperial Oil stations and by good dealers everywhere in Canada.

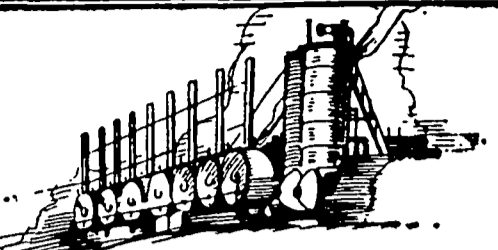
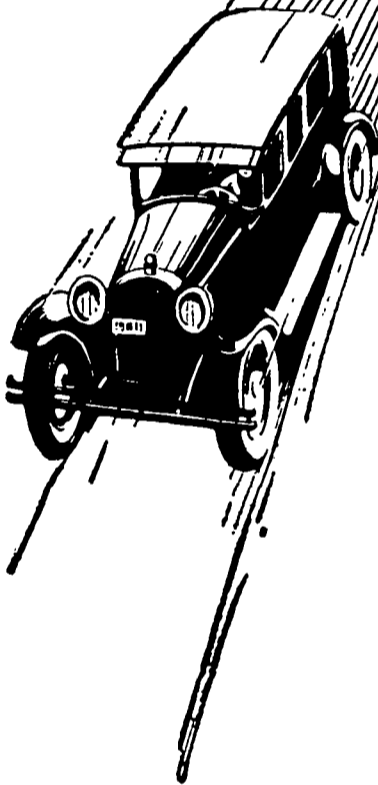
IMPERIAL OIL LIMITED



Marvelube

MOTOR OIL

Successfully combats Carbon



Send for this Booklet



"A New Era in Motor Lubrication" tells you the story of Marvelube and shows why this new motor oil can renew your car's pep and power, and protect it from repair expense and deterioration. You are entitled to a copy of this booklet free. Write for it today.

Please send me the booklet "A New Era in Motor lubrication."

Name: _____

Address _____

DANGEROUS STAGES

All the movements that have made any mark in the world have had to pass through three dangerous stages. There is the first difficult beginning, when the new idea has to fight for foothold and recognition. The loss of a discerning and devoted leader; the failure of some early, and perhaps premature, effort, or the mistakes of enthusiastic but ill-advised supporters, may cost some great cause the loss of years in which it might have been making valuable progress.

Even more dangerous is the second stage when the merely propagandist work is done, and the experimental and difficult task of practical expression has begun. An error here may waste all the years of preliminary effort. The last of the three great dangers, and the one which has most frequently proved fatal, comes when substantial success has been obtained, and when all sorts of people have been attracted to the organization without having any real understanding of its principles.

Co-operation is now facing the dangers of the third position. It has to carry with it a great many passengers who know nothing of its real purpose, and who are only attracted to it by reason of its commercial success. It has to contend also with the fact that other forces are using its idea, and its name, for objects which are utterly repugnant to those which constitute its program.

— The Scottish Co-operator,
April 24, 1926.

UP TO THE FARMER

"The agricultural problem is essentially an economic problem; its solution should be sought through the co-operation of all economic interests along sound economic lines. It is not desirable nor feasible for others to undertake to solve the farmer's problem for him or to suggest how he may solve it for himself. The responsibility for the agricultural situation and its correction rests upon all groups in common. Outstanding business leaders in the major economic activities of our national life, selected by their respective national organizations or otherwise, may well address themselves to



Save Farm Buildings --

Protect your buildings now, and ensure their future with good paint. Paint saves renewal and repair bills.

Stephens' paints have been perfected by over 40 years' experience in making paint to suit western conditions. They are dependable, reliable and economical—they give long years of protection and beauty because they are specially made for use here in the West.

Stephens'
REGISTERED TRADE MARK
PAINTS

There is a *Stephens'* Paint for every purpose—apply it on your barn, your out-buildings, in your home, on your floor, and on your walls; it increases the value of property and preserves it from decay.

Consult the *Stephens'* authorized agent in your community—or write us



G. F. STEPHENS & CO. LIMITED

Paint and Varnish Makers

170 Market Avenue

Established 1882

WINNIPEG

306

the important task of co-operating in the effort toward agricultural readjustment to the end that the country may be assured of a prosperous agriculture as a part of a prosperous national economy.—U.S. National Industrial Conference Board.

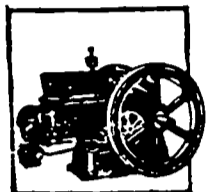
THANKS, JUDGE!

The Canadians looked over the line and saw what was being done by co-operation in America. They

had courage enough and vision enough to organize on American lines for the handling of their great world product. They are solving their problem out of their own strength and their own courage, while we in America still falter before our own picked remedy. We kick it aside and run down to Washington to ask the "great father" to hold our little feet in the pathway of prosperity.—Judge Bingham.

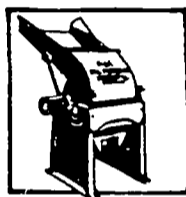
Fairbanks-Morse Quality Products

Fairbanks-Morse products have been in use on Canadian farms for many years. They are built right, priced right, and will deliver reliable low-cost service year after year.



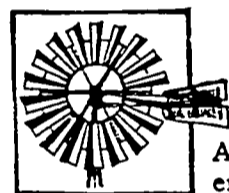
"Z" Engine

Now in use on 400,000 farms. An engine that will stand up year after year under hard service without costly and annoying breakdowns. Equipped with Fairbanks-Morse Rotary Gear Driven Magneto.



All Purpose Feed Mill

Make every bushel pay by grinding your feed with this Hammer Type Feed Mill. Grinds any grain, fodder, hay, alfalfa, etc.



Steel Eclipse Windmill

All parts completely enclosed and run in oil. Lubrication necessary only once a year. Simple, all metal construction. Built for a lifetime of service.

We also build home water plants and light plants of all sizes and to meet all conditions.

Write our nearest office for full particulars.

The CANADIAN 538
Fairbanks-Morse
COMPANY Limited

St. John, Quebec, Montreal, Ottawa, Toronto, Windsor,
Winnipeg, Regina, Calgary, Vancouver, Victoria

Co-operation at Home and Abroad

BIGGEST YEAR YET

War to the death is usually pictured between chain stores and co-operatives, but up in Northern Wisconsin a group of intelligent farmers have shown that complete harmony is possible—when the co-operative itself uses chain store tactics. The Farmers' Store Co., of Bloomer, opened up a small store back in 1891. Today it controls shops in 10 other Wisconsin towns.

This co-operative chain store company is capitalized at \$1,000,000, has a paid-up capital and surplus of \$860,000, and an annual business of \$3,500,000. Owned by 1,625 farmers and townspeople, the co-op. employs 200 workers, and operates a creamery.

Co-operation is marching ahead steadily and irresistibly in other parts of the northwest, according to the Northern States Co-operative League, one of the most vigorous bodies in the country. The League reports satisfying progress by the Union Co-operative Bakery of Minneapolis, which although only six months old, is using six trucks to deliver its products. The bakery employs 15. Finnish farmers at Watton, Mich., are forming a

consumers' society, while the long established and powerful Cloquet Co-operative Society reports a 17 per cent. increase in business for 1925 as compared with the previous year. This society, with resources of \$80,000, and a membership of 800, has paid its customer-members nearly \$40,000 in rebates since 1919.

The Big Co-operative Central Exchange of Superior, Wis., catering to the needs of scores of co-ops in Wisconsin and Northern Michigan, also reported 1925 as a boom year. Its business grew from \$600,000 to \$835,000 in that one year, a gain of 36 per cent. at the same rate of growth, business for this year will top the million dollar mark. Co-operatives in Minnesota are planning the foundation of a similar exchange in the United Co-operatives at a meeting early in March.

—Co-operative News Service.

SOUTH AUSTRALIAN WHEAT POOL

The South Australian Wheat Pool handled 3,439,615 bushels of wheat of the 1924-25 crop and returned to the growers 5s. 6.42d. per bushel, according to

The Mail Brings The Savings Office To Your Home

No matter where you live, it is possible to do your banking by mail. Our Mail Order service is both quick and convenient. If you have not already written for our pamphlet "Banking by Mail," do so today.

4% INTEREST

PROVINCE OF MANITOBA SAVINGS OFFICE

339 Garry St

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Conducted to Foster the Thrift and Welfare of the Public.

THE IMPROVED "VEGA" SEPARATORS

Made famous on two continents by many notable points of superior design and expert workmanship. Built in four standard sizes most practical for Western dairymen, and sold at surprisingly low prices by

T. EATON CO. Limited
See General Catalogue
for full
particulars

T. EATON CO. LIMITED
WINNIPEG CANADA

Exclusive Agents for WESTERN CANADA

the report of the Pool trustees made in March. The quantity of wheat handled was 3,439,615 bushels, and the total payment exceeded that of the previous year by 1s. 1.17d. per bushel.

The trustees regretted they were not able to report greater progress and stated it was evident "the comparatively high price which was offered for wheat in the open market during the harvesting period induced many growers to sell the greater portion of their crops for cash." The Australian Wheat Pools have no contract and members are under no obligation to market all their wheat through the Pools.

The initial payment in December, 1924, was 3s. 4d. per bushel, less any dockage for inferior quality. The second payment, made in June, 1925, was 1s. 3d. per bushel, less freight charges. A third payment of 9d. per bushel was made in August, and a

final payment of 2.42d. in November. Advances by the banks for the initial and second payments were guaranteed by the state government and the Commonwealth bank advanced the money for the third payment without a state guarantee.

the solving of the farm labor problem; 4.2 said it was the removal of the inequalities between agriculture and industry; and 4.4 per cent. said it was the matter of farm credit. A few scattering ones named taxes and higher freight rates.

THE GREATEST NEED

The Sears-Roebuck Agricultural Foundation has just recently completed a survey in which 4,000 farmers were asked to answer the following question: "What do you consider the greatest single need of agriculture?" Replies showed that 31.7% thought co-operative marketing was the greatest single need, 14.6 per cent. named the solution of the marketing problem; 14.3 per cent. said it was the education of farmers and the application of business methods to farming and agricultural industry; 5.4 per cent. said it was

On May 1st the head office of the Alberta Co-operative Poultry Producers, Limited, was moved from the Lougheed Building, Calgary, to the building occupied by the Provincial Egg and Poultry Marketing Service, Edmonton.

NEW REGISTRAR OF MAN. CO-OPS.

P. H. Ferguson, M.S., who has been lecturer in economics and history at the Agricultural college during the last session, has been appointed registrar of co-operative organizations by the provincial department of agriculture with headquarters in the

**USE ONLY
GENUINE MASSEY-HARRIS
REPAIR PARTS**

You can only get Genuine Massey-Harris Repairs from your Local Massey-Harris Agents
They Fit Better and Last Longer than Spurious Makes and they Cost No More

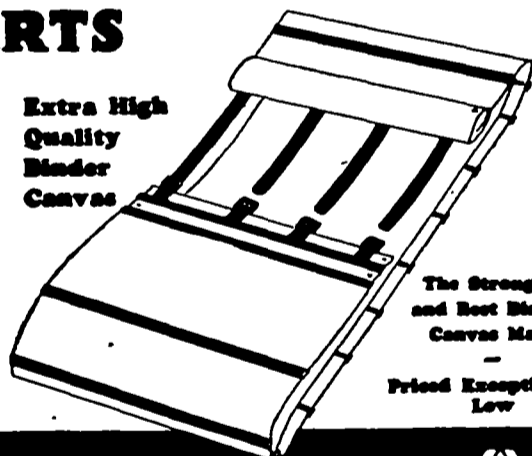
Insist on Genuine Massey-Harris Parts

Use only Shares made by the Makers of Your Plow

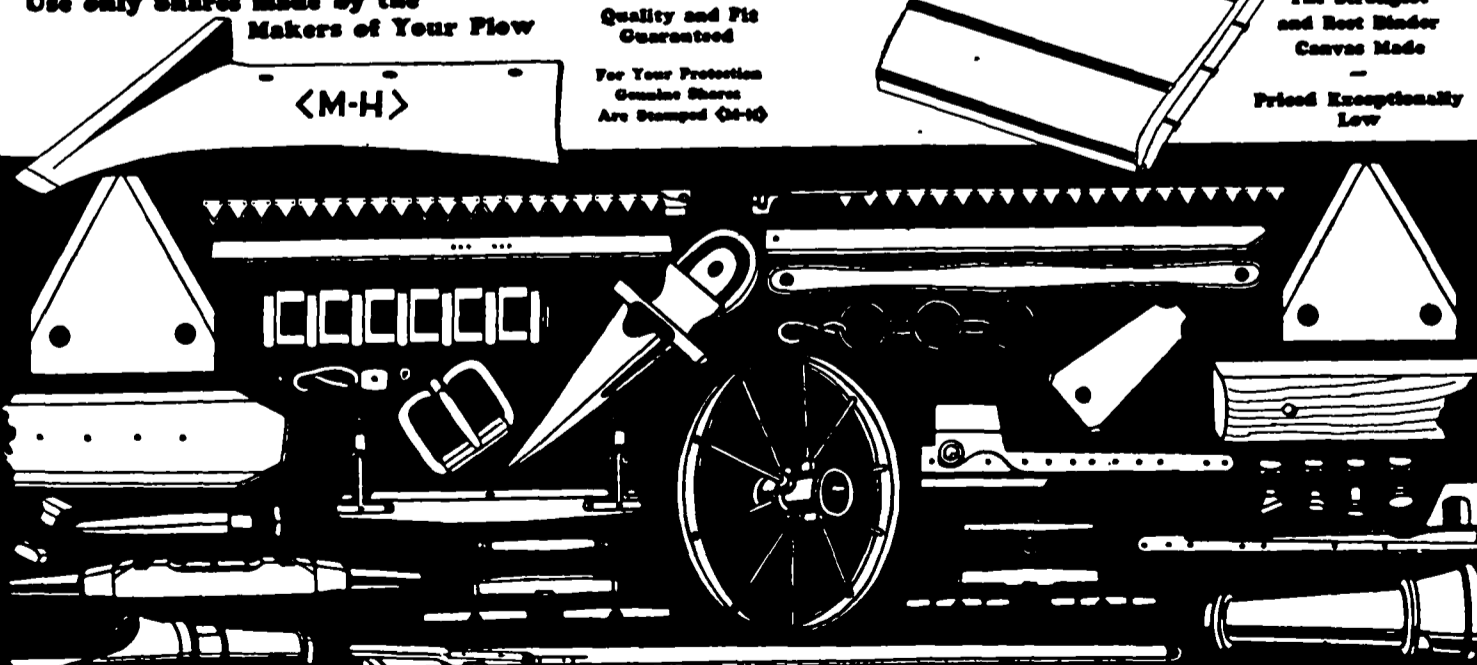
Quality and Fit Guaranteed

For Your Protection Genuine Shares Are Stamped (M-H)

Extra High Quality Binder Canvas



The Strongest and Best Binder Canvas Made - Priced Exceptionally Low



Order Repairs Now

MASSEY-HARRIS COMPANY, LIMITED

ESTABLISHED 1862
Waltham, Mass., U.S.A. London, England Toronto, Canada

Agencies Everywhere

Order Repairs Now

CLASSIFIED ADVERTISEMENTS

This section is especially provided for Pool members. Advertise here anything you wish to buy, sell, or exchange. The rate is 2c per word for each insertion. Minimum charge for single advertisement, 30c. Cash must accompany order.

In counting the words include name and address. Each group of figures and initials counts as a word. All new advertisements or changes should reach us not later than the 14th of each month.

Seeds

White Blossom Sweet Clover—Cleaned, scarified, re-cleaned, bagged, 7c per pound. Jack Madge, Viriden, Man. 3-3

Selling—White Blossom Sweet Clover Seed, government tested, grade 2, germination 86%, \$7.00 per hundred, bags included. W. V. Russell, Grandview, Man. 3-3

Selling—Duram Kubanka Wheat, re-cleaned, \$1.65, \$2.00 bushel; sample 10c. O. Phlllippi, Headingly, Man. 3-3

White Blossom Sweet Clover Seed—Government graded and tested, carefully cleaned and scarified. Samples on request. Eight cents per pound, sacks included. Thos. H. Wilson, Deloraine, Man. 4-2

Selling—White Blossom Sweet Clover, government tested, scarified, re-cleaned. Two grades, 6 cents, 7 cents, bagged. W. D. Waines, Elkhorn, Man. 5-1

Brome Seed—Grade one, also half half-mixture for pasture. Excellent hay, brome, sweet clover, either kind, 7c lb., bagged. Neuman Kenyon, Elm Creek, Man., R.R. 2. 5-1

Selling—Buckwheat, re-cleaned and sacked, \$1.25 per bushel. T. J. Irvine, Box 154, Morris, Man. 5-1

Plants and Shrubs

Boughen Nurseries, Valley River, Man.—Northern hardy fruits a specialty. Write for Nursery and Seed Catalogue. 4-3

Self Flowering Strawberry Plants—100 \$1.25, 500, \$5.00, post paid. Brick cheese 20c pound, not delivered. Fred Wenger, Winnipegosis, Man. 4-2

Progressive Everbearing Strawberries, 100, \$3.50; June variety, 100, \$2.00; postpaid. No complaints in three years' shipments. A. E. Halstead, Myrtle, Man. 5-1

Poultry

Alex. Taylor's Hatchery—Baby chicks from Government approved flocks. Hatching eggs, custom hatching, incubators, brooders, supplies, stock Catalogue free. Alex. Taylor's Hatchery, 369 Alkins St., Winnipeg 4-2

Rose Comb Dark Brown Leghorn Hatching Eggs—From exhibition and heavy laying stock. Satisfaction in every way guaranteed. 15, \$2; 100, \$10.50. Also an excellent cooking variety of seed blue field peas, \$3.00 bushel. Walter Moore, Letellier, Man. 4-2

Selling—Three Jersey Black Giant Cockerels, nine lbs., \$4.00 each, hatching eggs from pen A \$2.00 setting. Box 203, Morris, Man. 4-2

Pedigreed—4 weeks old Cockerels, bred from certified hens, at prices ranging from \$2 each to seven for \$5.00. Also hatching eggs and chicks. Thirty certified hens for sale. Hazeldean Farm, S. C. W. Leghorns. Ellen Jickling, Dugald, Man. 5-1

Boost the Poultry Pool—Improve your present flock with new stock from Manitoba approved flocks. Banded Rock Hatching Eggs, \$8.00 per hundred or \$2.00 per setting. Watson Crossley, Grandview, Man. 3-3

Pure Bred Black Minorca single comb hatching eggs for sale, 15, \$1.00. Carsten Peters, Gilbert Plains, Man., Route 2. 5-1

R. C. Ancona Hatching Eggs—From carefully culled flock of heavy layers, \$1.75 fifteen, \$7.00 hundred. Also Senator Dunlop Strawberry Plants, \$1.50 hundred. Mrs. Templeton, Baldur, Man. 4-2

Livestock

For Sale—High-class Percheron stallions or mares. Our Percherons combine size, quality, breeding. Carlson Bros., Roblin, Man. 4-3

For Sale—Chinchillas, 3-4 months old, from imported pedigreed stock. My rabbits are hardy and prolific. Commence fur farming and buy your stock from a Pool Member. C. W. Watson, Brookdale, Man. 3-6

For Sale or Exchange—One registered Ayrshire bull, thirteen months old. Geo. Hopkins, Pipestone, Man. 5-1

Real Bacon Type Berkshires—Oldest, most select herd in Western Canada. Great length, smoothness, early maturing, prolific. Order early, avoid disappointment. January, February litters, \$20 to \$25 each March \$20, April \$18, May \$15, registered. Express prepaid. Satisfaction guaranteed. James M. Ewens, Bethany, Man. 5-2

For Sale—Flemish Giant Rabbits, utility breed, combining choice meat and handsome pelts. Colors, black, white, steel grey. Weanlings, \$3.00 pair, adults, \$6 pair. Cameron Connell, Neepawa, Man. 5-1

Farm Lands

240 Acres—One mile from Carey, 35 miles from Winnipeg; 40 acres summerfallow, 150 acres fall plowed; good water supply; serviceable buildings. Price only \$22.50 per acre; \$1,000 cash. Write Walch Land Co., Winnipeg 4-2

Miscellaneous

Auto, Tractor and General Machine bearings and connecting rods reabbitted Manitoba Bearing Works, 150 Notre Dame East, Winnipeg. 4-2

Glencarnock, Molassine Meal—100 lbs., \$4.50; Calf Meal, 100 lbs., \$5.50; Stock Tonic, per package, \$1.00; Molasses in barrels, 54 gal., \$28.00, in pails, 60 lbs., \$3.50; Oil Cake Meal, 10 lbs., \$3.50. Jas. D. MacGregor, Glencarnock Stock Farms, Brandon, Man. 4-6

"An egg a day keeps the axe away," said the wise and working three-year-old hen to her playful daughter.

Farm Machinery

Selling—Case 75 Horse Steam Engine, Red River Special Separator, first-class condition. Also three 20-inch scrub breakers. F. Forsberg & Sons, Dauphin, Man. 5-1

For Sale—18x36 Stinson Tractor; Steel Case Separator, 28 inches, complete with drive belt and ready to go; Four furrow Lacrosse Engine going; 220 gallon Kerosene Tank; Eight foot engine double disc; Samson Engine and two furrow plow. Owing to my work in the Pool I have cut down my farming operations and will sell these machines at snap prices—either for cash or on time—f.o.b. Oakville. Address C. H. Burnell, Manitoba Wheat Pool, Winnipeg

parliament buildings. This work has been temporarily in the charge of Prof. H. C. Grant.

Mr. Ferguson is a graduate in agriculture from the Ontario Agricultural college, and has his Masters degree from Wisconsin, where he specialized in agricultural economics particularly cooperative marketing, so he is very well qualified for his new work.

CO-OP. POULTRY

The British Co-operative Wholesale Society has just shipped a third consignment of "special pen pedigree utility setting eggs" to the Ukrainian Co-operative Wholesale Society in South Russia. A previous consignment of 540 eggs reached its destination with only five eggs broken. In April a consignment of 1,152 eggs was shipped. The British C. W. S. poultry stock has earned an international reputation, hence the orders from Russia.

"I say, what shall I do if they ask me to sing?"

"Do? Why sing, of course. It'll be their own fault."

? Are You Interested ? In Co-operation

We have often heard people say they would like to study the co-operative movement, but the books cost more than they could afford. It is our job to get over such a difficulty, and here is how we do it:—

AGRICULTURAL CO-OPERATION IN DENMARK—By Chris Christensen, Agricultural Economist, U.S.A., Dept of Agriculture.

An 88-page book, illustrations and diagrams, paper covers, 15c, post free.

CO-OPERATION IN FOREIGN COUNTRIES—Report of U.S.A. Federal Trade Commission.

A book of 200-pages, paper covers, post free for 25c.

It is impossible to get good books cheaper than this. Send in your order to:—

DEPARTMENT OF EDUCATION AND PUBLICITY,
Manitoba Wheat Pool,
9th FLOOR, ELECTRIC RLY. CHAMBERS, WINNIPEG.

SASK. DAIRY POOL

A campaign for contracts has been commenced by the Saskatchewan Dairy Pool which was incorporated at Regina on April 7, under the provincial Agricultural Co-operative Marketing Act. The contract will be for five years and an objective has been set of 25 per cent. of the butter fat handled by the creameries in Saskatchewan in 1925. This means that the Pool will have to secure contracts to ensure delivery of 4,000,000 pounds of butterfat. The closing date of the sign-up campaign has been set at November 30.

The provisional officers of the Dairy Pool are: C. E. Thomas, Lloydminster, president; B. Holden, Indian Head, vice-president; directors, J. H. Stockton, Radville; T. J. Hall, Regina; Joseph Stringer, Grenfell; P. B. McLeod, Qu'Appelle, and W. Campbell, Gibbs. The executive consists of the president, vice-president, and W. Campbell. P. E. Reed, provincial superintendent of dairying; W. Waldron, provincial markets commissioner, and J. Edwards, president of the Saskatchewan Grain Growers' Association, were appointed an advisory committee to assist in the formation of the Pool. The president has been put in charge of the sign-up campaign.

ALBERTA POOL LEASES TERMINAL

The new Dominion Government elevator at Prince Rupert has been leased by the Alberta Wheat Pool, the lease to take effect on August 1. The new terminal elevator has a capacity of 1,250,000 bushels, and is the fastest handling elevator on the Pacific coast. It provides berths for two ships, and a ship may be loaded from the elevator in seven hours.

The ever-increasing Oriental trade of the Pool will be handled through the elevator at Prince Rupert, and considerable time in despatch will thus be saved. Arrangements have already been made with the larger steamship lines to have their vessels come to this northern port without any additional charge as compared with the port of Vancouver.

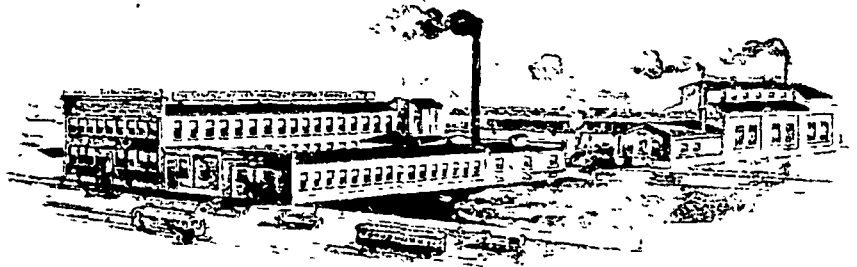
Prince Rupert will serve as an outlet for grain from all C. N. R. points in Alberta.

The Plant Behind the Largest

Exclusive Manufacturers of

Elevator Machinery

in Western Canada



THE

Strong-Scott Manufacturing Company, Limited

WINNIPEG . . . MANITOBA

It Does Not Pay to Sow Your Own Seed Year After Year, But It Does Pay to Change Your Seed As Often As You Can

WE HAVE—Alberta Victory Oats, 70c per bus; 65c 10 bus. or over.
Alberta Banner Oats, 70c per bus.; 60c 10 bus. or over.

QUALITY WHEAT—From 5 lbs. in 1920, over a million bushels were produced in 1925. It ripens early yields heavy, and will have a good grading before next harvest. Single bus. \$3.00; 10 bus. lots \$2.75 a bus. or special prices for larger quantities.

ARTHUR PEAS—Produce abundantly, grown in rows are valuable to clean and enrich land, easy to harvest and thresh when dead ripe. Single bushel \$3.00; 10 bus. lots \$2.50 a bus.

BURBANK'S PEARL BARLEY—Hulless and beardless, ripens early, very productive, weighs heavy and of good feed value. \$1.50 per bus. of 48 lbs.

FODDER CORN—Northwest Dent and Minnesota 14, Dakota grown, Government tested, High Germination No 1 Grade, \$4.00 per bushel.

ONION SEED—Government Tested, High Germination.
Red Wethersfield, \$4.00 per lb. Yellow Globe, \$3.50 per lb.

BROME, WESTERN RYE and WHITE BLOSSOM SWEET CLOVER—No. 1 Grade, \$9.00 per 100 lbs., in 500 lb. lots or over \$8.00 per 100 lbs.

SEED POTATOES—Will be scarce at planting time. Ohios, Cobblers, Bovees—secure your supply now. Write for prices.

200,000 Manitoba Maple, Straight and Clean Stems—
2-3 ft. \$3.00 per 100 \$20.00 per 1000
3-5 ft. 5.00 per 100 35.00 per 1000
5-7 ft. \$10.00 per 100 70.00 per 1000

5,000 Mountain Ash or Rowan Tree—This very ornamental tree with its clusters of red berries in Summer and Fall is very hardy and gives universal satisfaction where planted. Our stock is grown right here and is hardy.

6-8 ft. \$1.50 each \$10.00 per dozen
4-6 ft.75 each 5.00 per dozen
3-4 ft.50 each 4.00 per dozen

The following trees have wintered in splendid shape this season, and are all extra good value to our customers.

4,500 Opata and other Hybrid Plums, 5-7 ft., good trees—
Fruiting sizes75 each \$8.00 per dozen

9,000 Plum Trees, native growth, hardy anywhere, good trees—
5-7 ft.50 each \$4.00 per dozen

Hibernal and other Apple and Crab Trees, 5-7 ft. .75 each \$8.00 per dozen

Do not forget Peonies and Iris—the hardiest and most satisfactory of any flowering plants. These grow larger and better each year, producing flowers in abundance in June and July.

For all varieties of Hardy Ornamental and Fruit Trees and Shrubs, Write for a Catalogue to

The Patmore Nursery Co. BRANDON, Manitoba

Established 1883

GUARANTEED

Zinc Insulated Fences

INSULATED AGAINST RUST

Ask Your Dealer for the
Written Guarantee

TRADE MARK

No
Extra
Cost

Net F. O. B. Winnipeg
Cash Sales Tax
Prices Absorbed by Us

"CHAMPION" STIFF STAY AND HINGE JOINT FENCES

STIFF STAY FENCE FULL GAUGE No. 9 WIRE

433	4 line wires, 33" high, stays 22" apart, 9 per rod, 100 rods weigh 550 lbs.	24c
540	5 line wires, 40" high (even spaced) stays 22" apart, 9 per rod 100 rods weigh 700 lbs.	36c
640	6 line wires, 40" high stays 22" apart, 9 per rod, 100 rods weigh 800 lbs.	41½c
740	7 line wires, 40" high stays, 22" apart, 9 per rod, 100 rods weigh 880 lbs.	49c
748	7 line wires, 48" high stays 22" apart, 9 per rod, 100 rods weigh 910 lbs.	50½c
936	9 line wires 36" high stays 16½" apart, 12 per rod, 100 rods weigh 1180 lbs.	66c
950	9 line wires, 50" high, stays 16½" apart, 12 per rod, 100 rods weigh 1225 lbs.	66½c
1048	10 line wires, 48" high stays 16½" apart, 12 per rod, 100 rods weigh 1325 lbs.	75c

POULTRY FENCE

TOP AND BOTTOM WIRES NO. 9 INTERMEDIATES AND UPRIGHTS NO. 13		
1848	18 line wires, 48" high, stays 8" apart, 25 per rod, 100 rods weigh 1225 lbs.	80c
2060	20 line wires, 60" high, stays 8" apart, 25 per rod, 100 rods weigh 1325 lbs.	87c
2272	22 line wires, 72" high, stays 8" apart, 25 per rod, 100 rods weigh 1475 lbs.	94c

HINGE JOINT FENCE FULL GAUGE No. 9 WIRE

436	4 line wires, 36" high (even spaced) stays 24" apart, 9 per rod, 100 rods weigh 550 lbs.	24c
741	7 line wires, 41" high, stays 16" apart, 12 per rod, 100 rods weigh 975 lbs.	56c
845	8 line wires 45" high stays 16" apart, 12 per rod, 100 rods weigh 1100 lbs.	61c
939	9 line wires, 39" high, stays 16" apart, 12 per rod, 100 rods weigh 1180 lbs.	66c
1052	10 line wires, 52" high stays, 16" apart, 12 per rod, 100 rods weigh 1360 lbs.	75c

HINGE JOINT GARDEN FENCE Top and Bottom Wires Full Gauge No. 12 Intermediate and Uprights No. 13

1548	15 line wires, 48" high, stays 12" apart, 16 per rod, 100 rods weigh 850 lbs.	54c
1443	14 line wires, 43" high, stays 12" apart, 16 per rod, weigh 790 lbs.	50c
1134	11 line wires, 34" high, stay wires 6" apart (33 stays per rod). Approximate shipping weight per 100 rods 790 lbs.	50c

HINGE JOINT MEDIUM FENCE TOP AND BOTTOM WIRES NO. 9 INTERMEDIATES AND UPRIGHTS NO. 12

726	7 line wires, 26" high stays 12" apart, 16 per rod, 100 rods weigh 600 lbs.	34c
741	7 line wires, 41" high, stays 12" apart, 16 per rod, 100 rods weigh 650 lbs.	38c
832	8 line wires, 32" high, stays 12" apart, 16 per rod, 100 rods weigh 680 lbs.	40c
845	8 line wires, 45" high, stays 12" apart, 16 per rod, 100 rods weigh 730 lbs.	45c
939	9 line wires, 39" high stays, 12" apart, 16 per rod, 100 rods weigh 760 lbs.	46c
949	9 line wires, 49" high stays 12" apart, 16 per rod, weigh 800 lbs.	49c

"Champion" Hinge Joint Hog Fence TOP AND BOTTOM WIRES NO. 9 Intermediates and Uprights No. 13

726	7 line wires, 26" high, stays 6" apart, 33 per rod, 100 rods weigh 637 lbs.	38c
832	8 line wires, 32" high, stays 6" apart, 33 per rod, 100 rods weigh 680 lbs.	44c
939	9 line wires, 39" high, stays 6" apart, 100 rods weigh 760 lbs.	49c

GALVANIZED LAWN FENCING PICKET OR UPRIGHT WIRES NO. 9 Cable Wires No. 13

Height in Inches	Single Loop	Double Loop
	Pickets 3" apart	Pickets 3" at top 1½" at bottom
36"	13c per foot	17c per foot
42"	15c "	19c "
47"	18c "	22c "
12" Flower Guard	9c	
18" Flower Guard	11c	

In ordering mark Single Loop S.L. and Double Loop D.L. to prevent mistakes in shipments.

TOOLS

LOTT STRETCHERS	Each.	12.00
SINGLE WIRE STRETCHERS		2.50
SPLICERS		.35

"CHAMPION" GATES FOR FARM, GARDEN AND LAWN Electrically Galvanized Frames

Drive Gates strongly braced diagonally and virtually Price include Latches and Hinges

Widths given are exact distance posts should be set apart.

Size	Plain Frame	Scroll Tops	Top Lawn Fillings
3 x36			3.75
3 x42			4.15
3 x48	3.80	4.30	
3½x36			4.05
3½x42			4.55
3½x48	4.00	4.50	
10 x36			9.75
10 x42			10.10
10 x48	7.50	8.60	
12 x48	8.80	9.90	
14 x48	9.65	10.75	
16 x48	9.85	10.95	
16 x48 Double	13.50	14.60	

"CHAMPION" GALVANIZED AND "BANNER" PAINTED POSTS.

"CHAMPION" Galv. Line Posts No. 16 ga., 7½ long, Approx. weight 8½ lbs.	85c
"CHAMPION" Galv. Line Posts No. 13 ga., 7½ long, Approx. weight 12½ lbs.	65c
"BANNER" Painted Posts, 6½" long, Built like a railroad rail, Approx shipping weight 8¾ lbs.	52½c
CORNER POSTS, Galv., No. 10 ga., 8' long, complete with all braces, fixtures and top Approx weight 78 lbs.	7.75
END POSTS, Galv., No. 10 ga., 8' long, complete with all braces, fixtures and tops, Approx. weight 55½ lbs.	6.00
Ball Tops for "Champion" line posts	24c
"CHAMPION" Steel Driving Caps	3.00

Where "CHAMPION" line posts are used no clips or staples necessary. Fence wires are attached by self contained clips.

"CHAMPION" GALVANIZED WIRE

Put up 100 lb. bundles. 100 lbs. per

No. 9 Gauge BRACE wire	5.50
No. 12 Gauge BRACE wire	5.85
No. 9 Gauge COILED SPRING wire	5.65
No. 12 Gauge COILED SPRING wire	4.90

Quantities less than 100 lbs. add to above prices 25c per 100 lbs.

GALVANIZED FENCE AND POULTRY STAPLES

Fence, 1½, 1½, 1½ and 2" keg lots	\$6.60
Poultry, ¾" keg lots	7.45

Quantities less than 100 lbs. add to staple prices 75c per 100 lbs.

When ordering Fencing be sure and give design number and distance apart you want stay wire. This prevents mistakes.

You can buy "Champion" Fences, etc. at these CASH PRICES from your local Merchant.
F.O.B. Winnipeg Freight Sheds.

Farm Fences supplied in 20-, 30- and 40-rod rolls only. Hog and Poultry Fences supplied in 10-rod rolls also.

If for any reason your DEALER cannot supply you, send us remittance to cover the cost of the fence, gates, etc., you need and we will ship promptly.

FULL GAUGE
WIRE

THE
Canadian Steel & Wire Co., Limited
WINNIPEG, MANITOBA.

FULL WEIGHT AND
FULL LENGTH